

PREFERRED MARKETING AND DISTRIBUTION CHANNELS

In most cases there is a distributor or representative. In the case of autoparts and bottlers, equipment is sold directly to the companies. Selected distributors/representatives are listed below. Meindplast S.A., Molinari S.A./Romi S.A., and May Representaciones are three companies currently doing business with Canadian firms.

AGENTS/DISTRIBUTORS FOR PLASTICS PROCESSING EQUIPMENT SECTOR

Please Note: To call all telephone and fax numbers listed below from Canada, unless otherwise noted, dial 011-541 first.

CHILICOTE S.A.

Av. Julio A. Roca 546, 4° Piso, Oficina 1
(1067) Buenos Aires - Argentina
Tel: 331-4560/6610; 342-2387/7611 Fax: 331-4278
President: Lic. Alberto Budeisky

FERNANDEZ Y ABELLEIRA S.A.

Av. B. Rivadavia 861
(1870) Piñeyro - Avellaneda
Pcia. de Buenos Aires - Argentina
Tel: 208-9801/1662/3288 Fax: 208-8755
Director: Miss Cristina Fernández

GUILLERMO GABELSBERGER & CIA. S.A.

Av. Belgrano 427, 5° Piso
(1092) Buenos Aires - Argentina
Tel: 342-7905/5287/7812/4711 Fax: 331-7689
Director: Mrs. Herma F. Gabelsberger

IPAREX S.A.

Av. Belgrano 367, 9 Piso
(1092) Buenos Aires - Argentina
Tel: 331-8731/8735; 342-4412 Fax: 331-5150
President: Mr. Saúl Wagmaister