REPORT 4 88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 25

POST : 643-CARACAS

010-MINE, METAL, MINERAL PROD & SRV VENEZUELA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PRESENTATION TO THE VENEZUELAN ASSOCIATION OF MINING AND METAL-LURGICAL COMPANIES ON CANADIAN CAPABILITIES IN PRODUCTS AND SERVICES.

TO CONDUCT A MARKET SURVEY ON VENEZUELA COAL/GOLD INDUSTRY AND ESTABLISH A MARKET STRATEGY OF CANADIAN COMPANIES.

TO CONDUCT AN ASBESTOS MARKET SURVEY.

ANTICIPATED RESULTS:

INCREASED AWARENESS OF CANADIAN CAPABILITIES AND TRANSFER OF TECHNOLOGY AND JOINT VENTURES OPPORTUNITIES.

INCREASED CANADIAN PARTICIPATION IN THESE SECTORS.

REPORT TO THE CANADIAN ASBESTOS INDUSTRY ON MARKET SITUATION.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 TO CONDUCT A MARKET SURVEY ON ASBESTOS.

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

THE SURVEY HAS BEEN COMPLETED AND THIS MARKET SITUATION REPORT ON VENEZUELA SHOULD AID THE CANADIAN INDUSTRY IN ITS FUTURE PLANNING OF STRATEGY FOR THIS MARKET.