

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 524-DHAKA

011-OIL & GAS EQUIPMENT, SERVICES  
BANGLADESH

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

CONSOLIDATE CANADIAN REPUTATION AS A LEADER IN THIS SECTOR  
THROUGH PERIODIC CALLS ON GOVERNMENT OF BANGLADESH  
DECISION MAKERS.

INCREASED CANADIAN PARTICIPATION IN  
PROJECT PROCUREMENT IN THIS SECTOR.

OBTAIN INFORMATION ON DUTCH, USA, U.K., JAPANESE AND FRENCH COM-  
PETITION IN BANGLADESH AND RECENT PURCHASE PRICES FROM THESE  
COUNTRIES BY BANGLADESH OIL AND GAS CORPORATION.

HELP CANADIAN SUPPLIERS TO OFFER COMPETITIVE  
BIDS IN FUTURE TENDERS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 ANALYSE RECENT WINNING BIDS ON INTERNATIONAL  
TENDERS.

DEFERRED OWING TO DELAYED RECRUITMENT OF COMMER-  
CIAL OFFICER.

QUARTER: 3 REVIEW RECENT MARKET PERFORMANCE OF MAJOR  
COMPETITORS.

POSTPONED IN LIGHT OF LOCAL POLITICAL  
DISTURBANCES.

QUARTER: 4 -----