

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 324-TUNIS

016-INDUSTRIAL MACHIN, PLANTS, SERV.
TUNISIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SERVICES INCLUDING CONSULTING

ASSISTANCE AND ADVICE TO A CANADIAN COMPANY WITH RESPECT BOTH TO FINANCING AND REPRESENTATIONS TO TUNISIAN AUTHORITIES FOR THE BARBARA DAM PROJECT.

OBTAINING A CONTRACT.

ASSISTANCE TO A CANADIAN COMPANY IN RELATION TO THE MINISTRY OF THE INTERIOR'S TELECOMMUNICATIONS PROJECT.

OBTAINING A CONTRACT.

ASSISTANCE TO A CANADIAN COMPANY IN THE HOSPITALITY MANAGEMENT SECTOR.

IDENTIFICATION OF A SPECIFIC PROJECT.

IDENTIFICATION OF AN OPPORTUNITY TO SUPPLY COMPUTER SERVICES TO C. N. I. AND STEG.

OBTAINING A CONTRACT FOR A CANADIAN COMPANY.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 APPUYER SOUMISSION CANADIENNE POUR AOI. ACHAT DE DUMPERS ET CHARGEUSES.

COMPLETER OFFRE DE FINANCEMENT CDN (SEE/ACDI). VISITER SUR PLACE HAUTES AUTORITES DE CPG. OCTROI DU CONTRAT AU CANADA \$6.5 MILLION.

QUARTER: 4 ASSISTER SOCIETE CANADIENNE A NEGOCIER CONTRAT FINANCIER POUR ACHAT DE DUMPERS ET CHARGEUSE. APPUYER SOUMISSION CANADIENNE POUR AOI -SERVICES DE SUPERVISION DES TRAVAUX DU LAC DE TUNIS.

OBTENTION ET MISE EN PLACE DU FINANCEMENT CANADIEN (LIGNE DE CREDIT SEE/ACDI)AFIN DE PERMETTRE CONCLUSION FINALE DU CONTRAT. OCTROI DU CONTRAT EN FAVEUR DE LA SOCIETE CANADIENNE.