

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 340-AMMAN

011-OIL & GAS EQUIPMENT, SERVICES  
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

SEPT. '86 VISIT BY PETROCANADA INTL ASSISTANCE CORP. (PCIA) TEAM  
REPORT AND SUBMISSION OF TECHNICAL COOPERATION PROPOSAL.

FORMULATION OF BILATERAL TECH COOP. PROGRAMME  
& PERSONNEL EXCHANGE WILL MAKE CDA INTEGRAL  
PLAYER IN SECTORAL DEVELOPMENTS.

PENDING DECISION REGARDING POTENTIAL FINANCING OF LOCAL  
DRILLING ACTIVITIES.

AWARD OF \$4 MILLION DRILLING CONTRACT TO ONE  
OF TWO CDN FIRMS BIDDING ON RECENT TENDER.

AWARD OF CONTRACT BY AMOCO FOR GRAVITY GEOPHYSICAL SURVEY IN  
JORDAN VALLEY.

AWARD TO CDN FIRM WHICH WILL PLACE IT AS  
CREDIBLE SRVCE FIRM IN MARKET FOR FUTURE  
MULTINATIONAL AND LOCAL SURVEY REQUIREMENTS.

POSSIBLE BURSARY POSITIONS FOR JORDANIAN TECHNICAL PERSONNEL AT  
1987 ASIPID PROGRAMME AT UNIVERSITY OF ALBERTA.

MIDDLE-LEVEL ENGINEERS & TECHNICIANS IN THE  
NATURAL RESOURCES AUTHORITY WILL HAVE FIRST  
HAND KNOWLEDGE & EXPERIENCE IN CDN OIL AND  
GAS TECHNOLOGY AND CAPABILITY.

CONTINUED PROMOTION OF CDN EXPERTISE AND CAPABILITIES IN OIL &  
GAS DEVELOPMENT TO OFFICIALS OF NATURAL RESOURCES AUTHORITY,  
MINISTRY OF ENERGY AND JORDAN PETROLEUM CO.

INCREASE NUMBER OF CDN FIRMS VISITING TER-  
RITORY IN RESPONSE TO SPECIFIC LOCAL REQUIRE-  
MENTS.

PRODUCTION OF ANNUAL "OIL AND GAS UPDATE" FOR JORDAN AND DISTRI-  
BUTE SAME TO HQ, PROVINCIAL GOVTS AND PRIVATE SECTOR FIRMS WHO  
MAY HAVE INTEREST IN PURSUIT OF LOCAL OPPORTUNITIES.

BETTER AWARENESS BY CDN FIRMS OF MARKET POTEN-  
TIAL FOR OIL AND GAS EQUIPMENT AND SERVICES  
IN JORDAN.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SUPPORT FOR THE EFFORTS OF WESTBURNE DRILLING I-  
NTERNATIONAL OF CALGARY, ALBERTA IN NEGOTIATIONS  
WITH THE NATURAL RESOURCES AUTHORITY (NRA) FOR  
THE LEASE OF 1 DRILLING RIG.

SIGNATURE OF CONTRACT FOR CDN \$4.5 MILLION BETW-  
EEN WESTBURNE & THE NRA ON 17 MAY.

QUARTER: 1 SUPPORT FOR ON-GOING EFFORTS OF PROPAK SYSTEMS  
OF CANADA IN NEGOTIATIONS WITH SYRIAN PETROLEUM  
CO. FOR THE THAYYEM GAS TREATMENT.

SYRIAN CLIENT ACCEPTED EDC CREDIT TERMS OF 2 MAY  
FOR THE SUPPLY OF CDN 35M OF GOODS & SERVICES F-  
OR THAYYEM PROJECT. FINAL NEGOTIATIONS WITH EDC  
EXPORTER CONCLUDED IN DAMASCUS END JUNE. CONTRACT  
LOAN AGREEMENT TO BE FINALIZED BY END-JULY.

QUARTER: 2 ON-GOING SUPPORT TO EFFORTS OF CANADIAN FIRMS  
IN JORDANIAN OIL AND GAS EXPLORATION ACTIVITIES.

ARRIVAL OF WESTBURNE DRILL RIG IN JORDAN AND  
COMMENCEMENT OF ACTIVITIES BY RIG AT RISHA  
(NATURAL GAS WELLS). UNDER PCIA) PROG, INITIAL  
RECON OF JORDAN BY CAPILANO GEOPHYSICAL OF CLORY  
WHO WILL BEGIN TWO-YEAR SEISMIC ACQUI'N PROGRAM

QUARTER: 3 -----

QUARTER: 4 -----