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MONTREAL, OCTOBER 12, 1917

PARAGRAPHS.

It is reported that hail insurance claims payable by the Saskatchewan Municipal Hail Association this year will total approximately \$830,000. Last year, claims were over \$3,000,000.

The fraternals have for years cultivated a political strength that is probably equalled by no other combination. Only for that fact, they would long since have been compelled to afford their certificate holders adequate reserve protection in every case.— *Weekly Underwriter.*

Women as life insurance prospects are so rapidly and certainly coming into evidence that anyone who fails to realize the fact in its full significance is missing an opportunity. Great amounts of insurance in future years will be secured among women. *—North American Life.*

A good suggestion has recently been advanced in favor of soliciting men of middle life, say 40-50years of age. Such men have become serious; they have usually dependents and have not the careless belief that all men are mortal but themselves.—Mutual Life of Canada.

The Ontario Fire Marshal reports 852 fires in the province during the month of July, fires originating from lightning accounting for nearly one-half the total. The property loss is reported as \$512,391. For the seven months ending July, number of fires in the province was 5,691 and property loss \$6,449,435.

It will be news to some folk that out in Saskatchewan there is a Mennonite Mutual Hail Insurance Company. Some of its 1913 and 1914 claims, amounting to about \$3,200, had not been paid at the end of last year. Neither, on the other hand, had premium notes, 1909 to 1914, amounting to \$5,592. Our Mennonite fellow-citizens are evidently in no great hurry.

To raise funds for the carrying out of its scheme of Government Rural Credits, the Saskatchewan Government is trying to raise a loan within the province. "Greater Production" 5 per cent. 10-year bonds will be sold in denominations of \$20, \$100, \$500 and \$1,000. The bonds will be redeemable at par at any time upon three months' notice to the provincial treasurer.

The Sun Life of Canada announces that new business for the first nine months of the current year shows an increase of more than \$7,000,000 over the corresponding period of 1916. The Montreal agency reports 9-months' paid-for new business as \$2,925,465 against \$2,588,754 a year ago.

The contraction of the list of British insurance companies by amalgamation and absorption has probably never been more continuous than in the present year, and, whereas in former times the arrival of new concerns, filling the gaps left by the seceders, fairly maintained the *status* quo, things have been very different since the passing of the Act of 1909, and especially so since the outbreak of war, which has brought about conditions quite unattractive to promoters—with the exception of some believers in the remunerative nature of marine insurance.— *Policyholder*.

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