# SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

SECOND-HAND GOODS

WANTED TO PURCHASE—LADIES' and gentlemen's cast off clothing, boots; highest cash prices paid. Call or write Lampert Bros., 555 Main street. 'Phone Main 2384-11.

ALL GOODS BOUGHT AND SOLD, Boston Second Hand Store, 10 Water-loo street. Phone 4852-11.

WE BUY ALL KINDS OF LEFT off Clothing, 10 Water loo street, Main 4852-11.

WANTED TO PURCHASE—GEN-tlemen's cast off clothing, boots, musi-cal instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write I. Williams, 16 Dock street, St. John, N. B., Phone 1774-11.

### AUTO STORAGE

WIRED STALLS, FLOOR SPACE TO WANTED TO PURCHASE-GEN-Let. Cars Washed, Repaired, day and night. Thomson's 55 Sydney, Main 668. jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or wfite H. Gilbert, 14 Mill street. Phone 2392-11.

BABY'S BEAUTIFUL LONG
Clothes, daintily made of the finest
material; everything required; ten dollars complete. Send for catalogue, Mrs.
Wolfson, 672 Younge street, Toronto.
11-1-1920.
WANTED TO PURCHASE—GENtlemen's cast-off clothing, boots, fur
coats, jewelry, musical instruments, bicycles, guns, revolvers, and tools, etc.
Highest cash prices paid. M. Lampert
46 Dock street. Phone 4170. tlemen's cast-off clothing, boots, fur coats, jewelry, musical instruments, bicycles, guns, revolvers, and tools, etc. Highest cash prices paid. M. Lampert 46 Dock street. Phone 4170.

BARGAINS

WOOL AND FLEECED UNderwear; Infants' Shirts, fine and warm; Child's Fleece Lined Waists, at Wetmore's Garden street,

Wanted To Purchase—Ladies and gentlemen's cast off clothings boots, jewelry. Highest cash prices paid. Dependable service. Call or write to 641 Main street; Main 4672, Dominion Second Hand Store, St. John, N. B.

RECORDS—HEAR THE LATEST Victor records now in stock. So Long, Oo Long Sing, Fox Trot, The Love Nest song, Fox Trot, Sunshine Rose, song. Victrolas, \$40.00 up.—Lipsett's Variety store, corner Brussels and Exmouth.

### CHIMNEY SWEEPING

JAS. B. WATTS, THE EXPERT
Chimney Sweeper, is at his new address opposite Bank of Montreal, Haymarket Square. Ask your dealer for market Square. Ask your dealer for Watt's Magic Soot Eater. Phone 2981-21.
Watt's Magic Soot Eater. Phone 2981-21.
10465—10—2

WOODMERE BEGINNERS CLASS, Monday, 7.30; Junior Class opens 4.80 Oct 4th. Private instruction daily. M 2012. 11945—9—30

### ENGRAVERS

F. C. WESLEY & CO., ARTISTS and engravers, 59 Water street. Telephone M.982.

### HATS BLOCKED

LADIES' BEAVER, VELOUR AND felt hats blocked in the latest style, Mrs. T. R. James, 280 Main street, op-posite Adelaide street.

### IRON FOUNDRIES

UNION FOUNDRY AND MACHINE Work, Limited, George H. Waring manager, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry

### LADIES' TAILORING

ANY ONE WANTING FIRST CLASS ANY ONE WANTING FIRST CLASS Ladies' Tailoring or Dressmaking done 8½ Leinster, Main 3254-21.

### MARRIAGE LICENSES

WASSON'S DRUG STORES ISSUE Marriage Licenses. Hours, 8.30 a.m. till 10.30 p.m.

# MEN'S CLOTHING

MEN'S CLOTHING—YOUNG MEN'S
Suits and Light Weight Overcoats at reduced prices. W. J. Higgins & Co.,
Custom and Ready to Wear Clothing,
Marsh Road.

OXY-ACETYLENE WELDING,
Soldering, Brazing and Re-babiting.
We will weld any part of your car and guarantee the job. At Hutchings, 60
Marsh Road.

### MONEY ORDERS

DOMINION EXPRESS MONEY
Orders are on sale in five thousand
offices throughout Canada,

### MUSIC LESSONS

G. Loveday, Cornetist, Imperial The atre, 177 Pitt street. 12187—10—5 FOR PIANO LESSONS PHONI Main 7466. 12045—10—

# PIANO MOVING

# FINANCIAL

NEW YORK STOCK MARKET. (J. M. Robinson & Sons, Memberson Montreal Stock Exchange.)

New York	s, Sept.	26.
Prev.		4
Close.	Open.	Noon
Am Sumatra	871/8	871/8
Am Car and Fdry133	132%	132
Am Locomotive 94½		981/2
Am Can 341/4	341/2	331/2
Am Smelters 60%	601/8	583/4
Am Tel & Tel 76½  Am Woolens 76½	981/2	981/2
Am Woolens 761/2	75	731/8
Anaconda Min 52%	58	521/2
At, T and S Fe 843/4	843/4	841/2
Brooklyn R T 111/8		
Balt & Ohio 441/4	44	441/4
Baldwin Loco110%	1113/4	1081/2
Beth Steel "B"74 Chino Copper 26%	741/2	727/8
Chino Copper 26 1/8	263/4	26%
Ches and Ohio 661/4	661/4	66
Can Pacific120%	1211/4	120
Cent Leather	46	451/8
Crucible Steel, 1301/4	132	1281/4
Erie 19½	191/2	191/8
Gt North Pfd 78	781/2	783/8
Gen Motors Certi 19/8	195/8	187/8
Inspiration 451/4	461/4	453/4
Inti Mar Com	223/4	221/2
Intl Mar Pfd	75	75
Indust Alcohol 831/2	831/2	81
Midvale Steel 38%	38%	37%
Mex Petrol192%	194	192%
North Pacific 803/4	803/4	80%
N Y Central 75%	76	76
New Haven 361/4	363/8	86
Pennsylvania 421/8	421/4	421/4
Pierce Arrow 361/8	35	343/4
Pan-Am Petrol 921/4	937/8	923/4
Reading 941/8	987/8	938/4
Republic I & S 80%	79%	771/4
St. Paul 38%	88	38%
South Pacific 961/4	96%	953/4
Studebaker 591/8	591/2	561/2
Union Pacific1223/4	123	1221/2
II & Steel 897/	887/8	87%
U S Rubber 81% Utah Copper 62	81%	79%
Utah Copper 62	615%	. 60%
Westing Electric	471/2	471/2
Westing Electric Willys Overland 12%	121/2	12
SECRITION AT THE ASSE	A COTTO	TTO

### MONTREAL TRANSACTIONS. (J. M. Robinson & Sons, members Mon-

cal instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write I. Williams, 16 Dock street, St. John, N. B., Phone 1774-11.

SEWING MACHINES

WATCH FOR OUR ANNUAL FALL sale of Gramophones, Sewing Machines and Stoves, to start October 1st. Big reduction in prices. Parke Furnishers, Limited, 169 Charlotte street, Phone 3652.

(J. M. Robinson & Sons, members Montreal, Sept. 27.

Bank of Nova Scotia—5 at 246.

Hochelago Bank—10 at 157.

Union Bank—8 at 1464/2.

Brazil—80 at 36/4, 730 at 36.

Bridge—5 at 90, 20 at 89.

Asbestos—180 at 98.

Brompton—500 at 79, 250 at 79/4, 275 at 79/4, 25 at 79/4, 35 at 49/4, 10 at 59.

Dominion Steel—25 at 52, 50 at 51/4, 30 at 51/4, 35 at 49/2, 175 at 49, 110 at

PIANO MOVING
PIANOS MOVID BY AUTO. FURniture moved to the country. General
Edit Great Lakes in the General Lead
And Sept 8—8ff Majer-General Redata Great Lakes in the General Lead
And Great Lakes in the General Lead
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PHONOGRAPHS

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**Underwriting** Industrial Canada In addition to offering Government and Municipal Bonds, we have for fifteen years been associated with Canadian investors in the financing of forty-three great Canadian industries, employing a capital of many hundreds of millions of dollars.

ASC

The products of these industries have been as diverse as grain and tele-phones, sugar and steel, salt and cement, pulp and paper, cotton and lumber, coal and rubber, railway equipment and hydro-electric power development.

Despite this diversity of product, each industry has been fundamental to national well-being.

Basic necessity, plus natural resources to meet it, is the keystone upon which all our corporation financing has been done. This explains the confidence of investors in the security issues that bear our imprint. Send your name to be added to our Mailing

Royal Securities CORPORATION LIMITED

F. M. Keator - Branch Manager ST. JOHN, N.B.



then placed in the glass. Two hours later it will be quite firm. Few persons cat plain ice cream these days. Whipped cream and sometimes a cherry is used. Price uses real cherries and nuts for his displays. The whipped cream is obtained by using the regular formula for the manufacturing of icing.

"And," adds Price, "these substitute displays can be continued almost indefinitely."

From a mere incidental part of the business of E. Rosenwald & Son, Las Vegas, N. M., Gilbert Rosenwald has been largely responsible for a growth in five years of the grocery department to a point where it is certain the 1920 sales will exceed \$300,000. The sales for last year did exceed the quartermillion mark. All cash—and all over a counter that by actual measurement is a scant thirty-one feet in length. "Advertising, buying right—and with courage, small margin and a low overhead system," are the reasons given by Mr. Rosenwald. The store's slogan, "Save the difference," has become 50 popular that it has been copied several times.

"Save the difference," has become so popular that it has been copied several times.

Five years ago the store, which is a department or dry goods establishment far above the average in Las Vegas, got into the grocery business in a big way, largely because the firm believed that in this way it would pull the ranchers business not only on groceries, but on other lines-as well. The basic idea was to get a family to buy a two weeks' or a month's supply at a time—instead of a dollar's worth, according to the estimate when the department was opened. In order to interest these people a large circular the size of a double-page in a newspaper was sent around and the same matter was used in newspapers also being used because it circulated out through the state. The copy was not illustrated, but the prices were played up.

Now the average Rosenwald grocery order \$5.63. The reason for this is evident when one looks over the orders going out. They do not, as a rule, include single cans of a food, but call for lots of from three in a case. Sugar goes out in quantities, the latter part of June seeing advertised at sixteen cents a pound. This advertising is done twice a month and the effect lasts for almost two weeks. Mail orders come in from many distant conners of the country. One man in Maine, for instance, recently placed a liberal order, and orders from California are frequent. Last year the sales of the store were five times what they were in the year before the grocery department's gains credit for a good portion of this because, when the crowds are in the store for groceries, it is noticed that they drift through the other departments and spend a considerable amount of money there.

As Represented.

He sald: "Put your kale in a going concern," I was later to learn the fellow was right for it's gome!

As Represented.

He sald: "Put your kale in a going concern," I was later to learn the fellow was right for it's gome!







I. WEBBER, Auctioneer.

### "IF" you intended buying a new

### fall suit or overcoat and "IF"

you are undecided as to where to procure the maximum in quality, combined with sterling Value and newest Styles, we recommend an inspection of our new Fall models.

Suits \$30.00 to \$75.00 Overcoats \$35.00 to \$70.00

Our slogan is Quality. You limit the Price.

Gilmour's, 68 King St.



The fellow was right for it's gone BABY KILLED BY RATTLE

WOOD AND COAL

Why Not Speak for Your

Winter Soft Coal Now?

Better Sure Than Sorry! Phone us at Main 3938

Emmerson Fuel Co. 115 City Road.

## Soft Coal RESERVE AND

SPRINGHILL We recommend customers using Soft Coal to buy now and in

ure getting prompt delivery. R. P. & W. F. STARR, Ltd. 49 Smythe Street. 157 Union Street.

Promptly Delivered

Don't forget tomorrow afternoon's
sale at 2.30, at 123
Brussels street. Finest
furniture ever sold at
auction. Also one
National Cash Register, total adder from
up; one Computing Scale.

I. WEBBER, Auctioneer.

SOFT COAL PRICES RIGHT.

A. E. WHELPLEY 226-240 Paradise Row 'Phone Main 1227 The Colwell Fuel Co., Ltd.

Bituminous and Bunker Anthracite Coal

'Phones West 90 or 17 DRY BUNDLED KINDLING AND LIGHT STOVE WOOD.

Prices Delivered in City: DRY BUNDLED KINDLING at 7c. per large bundle, in lots of 50 DRY SHORT BOARD ENDS at \$5.50 per large double load. These Board Ends can be split up to be used for kindling or can be used as it is as wood for your kitchen stove.

WILSON BOX COMPANY, LIMITED.