



- consultants' fees, including local agents' fees (up to 25 percent of the total PEMD contribution).

Applicants are responsible for all other costs.

Application Requirements

A completed application form must contain the following information:

- a description of the project on which your company wishes to bid, including a description of the total project;
- financing details for the total project and for the portion covered in this application;
- whether this is part of a joint bid, and if so, with whom (name and address);
- identification of competition for the project;
- the benefits to Canada in relation to the products and services to be sold, their Canadian content, potential suppliers and other potential benefits;
- the benefits to your company;
- a breakdown of the steps required to bid on the contract. Include for each step the estimated eligible PEMD contribution in relation to the following costs:
 - full-time technical or professional personnel working in Canada;
 - personnel working outside Canada;
 - international transportation;
 - special costs incurred at arm's length;
- a summary of related export experience and your company's qualifications for the project, including:
 - previous sales made to this or similar clients;
 - export experience, if any, in this market and in general;
- your company's latest financial statements.