Who Can Provide In-Market Assistance?	How?
Export Development Corporation (EDC) EDC helps Canadian exporters of all sizes minimize risk and export with confidence in up to 200 world markets. Reach a decision-maker (not an operator) at the small business hotline from 7:30 a.m. to 8:00 p.m. Eastern time, which is 9 to 5 your time anywhere in Canada. **www.edc.ca** *1-800-850-9626*	EDC provides: • export receivables insurance protects against 90% of losses when foreign buyers don't pay - use the security of EDC to get additional financing from your bank • Canadian capital goods exporters can benefit from EDC loans to foreign buyers • EDC can help when you are required to post bid and performance bonds in connection with export transactions
Canadian Commercial Corporation (CCC) **www.ccc.ca** *Tel: 1-800-748-8191* *Fax: (613) 995-2121*	CCC provides assistance if you are selling to foreign governments or international organizations and you need help in meeting performance guaranties of foreign buyers. The CCC will: • sign contract with foreign buyer guaranteeing Canadian supplier to fulfill the contract • provide Progress Payments to supplier to finance the production of the product for export
International Financial Institutions (IFI) **www.dfait-maeci.gc.ca/ifinet** *1-800-267-8376*	IFINet provides • information on projects financed by the International Financial Institutions in nearly twenty industrial sectors in emerging markets and developing economies • guides to assist companies tendering bids on business opportunities • connections to relevant web sites