

A Healthy Exchange

The United States and Canada export food and technology, raw materials and manufactured goods to each other. The production processes of the two are highly interdependent, and many goods pass back and forth across the border in various stages of assembly. Autos and auto parts move easily in both directions. They are 35 percent of U.S. exports to Canada and 34 percent of imports—a fact that suggests both the complexities and the mutual economic advantages of the exchange. The furnishing of services and other non-merchandise by both countries—the harbinger of a prosperous future—is 18 percent of total Canada-United States trade and is growing.

What the United States Sells Canada

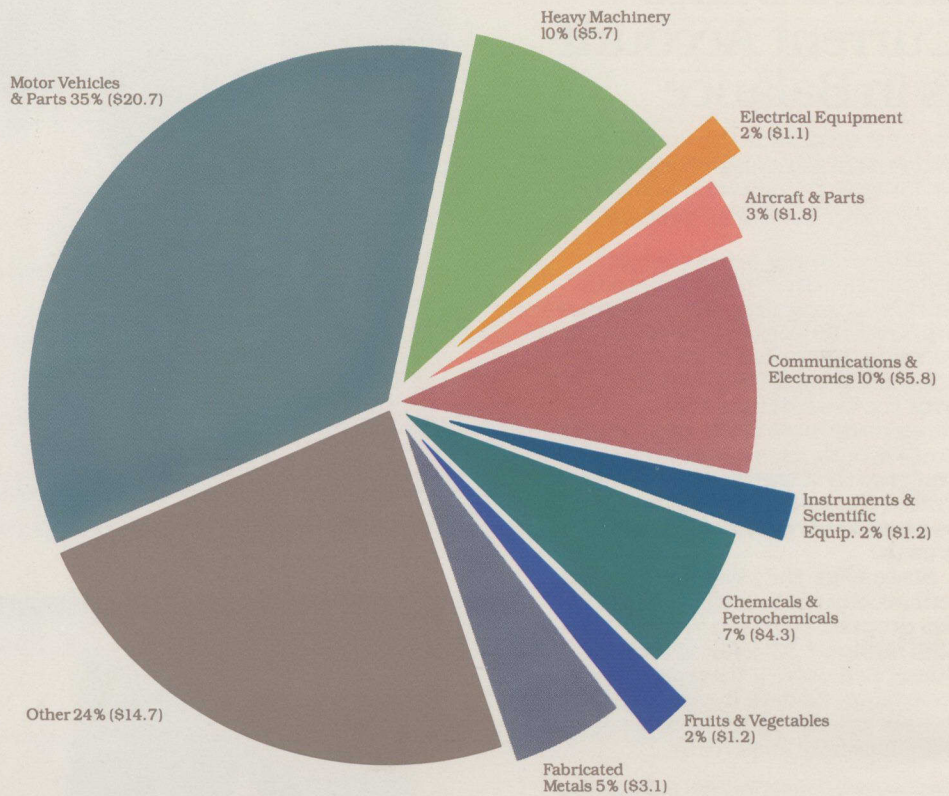
Seventy-two percent of U.S merchandise exports to Canada are manufactured goods—a figure that reflects the United States' commanding role as an industrial trader. It also sells Canada a variety of other products, including fruits and vegetables, meat, coal and petroleum products.

What Canada Sells the United States

Canada sells the United States a wide range of goods, from natural gas to telecommunications equipment. Among Canada's other leading exports are newsprint, lumber, chemicals, precious metals, potash and aircraft.

U.S. MERCHANDISE EXPORTS TO CANADA

1987, As Percentage of Total, In Billions of U.S. Dollars



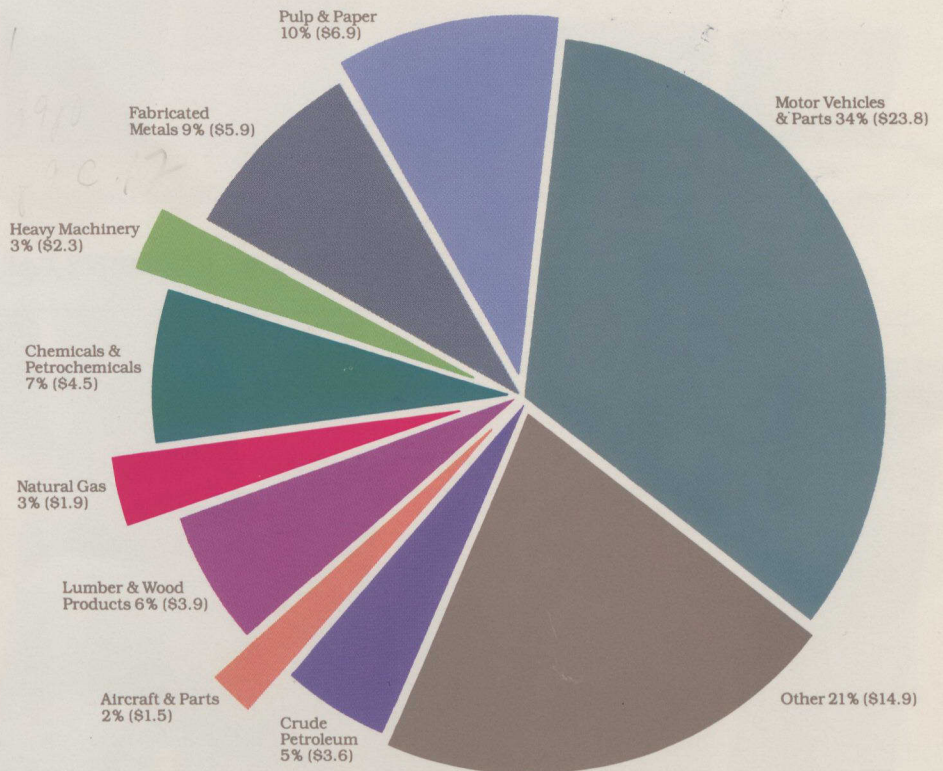
Total exports to Canada: \$59.6 billion*

*Does not include inland freight and insurance.

Source: Statistics Canada

U.S. MERCHANDISE IMPORTS FROM CANADA

1987, As Percentage of Total, In Billions of U.S. Dollars



Total imports from Canada: \$69.2 billion*

*Does not include inland freight and insurance.

Source: Statistics Canada

Dept. of External Affairs
Min. des Affaires extérieures

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