

REPORT #5
88/10/21

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

612 - WASHINGTON

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER RESULTS REPORTED

QUARTER : 1

CORPORATE LIAISON VISITS AIMED AT ENCOURAGING
NES INVESTMENT IN CANADA.
SERVICING OF INVESTMENT ENQUIRIES FROM TERRITORY

FIVE COMPLETED.
21 SERIOUS AND 25 GENERAL INVESTMENT ENQUIRIES
WERE DEALT WITH; RESULTS PENDING.

QUARTER : 2

QUARTER : 3

QUARTER : 4

CON GOVERNMENT & INDUSTRY AWARE OF MARKET
ENVIRONMENT & ARE NOT ADVERSELY AFFECTED BY
PROTECTIONIST MEASURES.

CON COMMUNICATIONS FIRMS WILL BE ENCOURAGED
TO OBTAIN CONTRACTS IMMEDIATELY OPENED MARKET OF
\$25,000 TO \$171,000 EXCEPT FROM SUB-AREA.

50 CON FIRMS PROVIDED WITH SPECIFIC
ADVICE ON HOW TO MAKE USE OF NEW
OPPORTUNITY.

CON INDUSTRY PROVIDED WITH ACCURATE & IN-
DEPTH INFORMATION AS TO NEW MARKETS
AVAILABLE.

QUARTERLY RESULTS REPORTED

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WHICH CONTAINED LISTINGS OF FIRMS OPERATING DURING THE REPORTING PERIOD.
LISTED PERIOD ARE THE RESULTS OF THE INVESTMENT PROMOTION PROGRAM.

ALL INFORMATION REPORTED FOR FISCAL YEAR 88
IS SUBJECT TO CHANGE BEFORE END OF FISCAL YEAR 89.