

TRADE TRACKING SYSTEM

89/11/09

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 1 OF FISCAL YEAR 1990

REGION - UNITED STATES

		UNITED STATES	OFFICER-TIME	TOTAL-TIME
		NUMBER	CANADA IIC-484	PERSON-QTR
A. EXPORT/TRADE/POLICY ENQUIRIES	FROM CANADA :	6933	13.73	34.92
	FROM TERRITORIES :	5762	9.57	15.47
B. VISITS TO CLIENTS IN TERRITORY		2020	10.50	10.45
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS	PAIRS :	149	5.38	10.76
	MISSIONS :	175	4.95	6.65
	<u>UTE</u> CONFERENCE SCHEDULES :		2.19	0.74
	<u>UTW</u> OTHER :	184	3.40	3.25
D. COMMERCIAL / ECONOMIC	*ATLANTA NO REQUESTED :			1.43
	BOSTON POST INITIATED :			3.44
	BUFFALO			
E. COMMUNICATIONS ACTIVITY	DALLAS			0.86
	NEW YORK			1.14
F. INVESTMENT ENQUIRIES	WASHINGTON FROM CANADA :			0.72
	FROM TERRITORIES :			1.92
G. TECHNOLOGY INFLOW PROGRAM ENQR'S FROM CANADA		94	1.02	0.23
	CONNECTIONS ARRANGED :	15	0.09	0.39
H. PARTICIPATION IN PROG-REG. EVENTS OUTSIDE POST			4.15	2.47
I. SERVICE REQUESTS FROM GOVT SOURCES	REGD :	36	0.30	0.15
	NON-REGD :	256	2.09	0.62
	PROVINCE/MUNICIPALITIES :	222	1.83	1.62
J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.			13.43	3.17
	LEAVE, PROFESSIONAL DEVELOP :		5.39	6.39
K. SERVICE TO OTHER MISSION PROGRAMS			3.42	1.64
**** TOTALS ****			90.52	90.52

*Quarterly report for this post was not available

NUMBER OF BUSINESS VISITORS FROM CANADA : 2635
 FROM TERRIT : 1757

NUMBER OF FIRM APPLICATIONS COMPLETED ON : 286

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 42
 - LOCALLY-ENGAGED : 24