

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Dallas

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	26.7	0.0	33.0	0.0	1.46	407 (Enquires)
	from Territory	10.7	0.0	13.0	0.0	0.58	213 (Enquires)
B. Export Promotion Projects and Events		15.7	0.0	14.0	0.0	0.75	25 (Projects/Events)
C. Other Trade Development Activities		7.3	0.0	0.0	0.0	0.22	
D. Promotional Projects		8.0	0.0	20.5	0.0	0.65	13 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.7	0.0	0.0	0.0	0.02	1 (Enquiries)
	from Territory	3.7	0.0	3.5	0.0	0.18	33 (Enquiries)
F. Service to Government	External Affairs	1.7	0.0	0.5	0.0	0.06	12 (Reports)
	OGDs, Provinces, ETC	1.7	0.0	4.5	0.0	0.14	10 (Contacts)
G. Administration	Program Management	13.3	0.0	0.0	0.0	0.40	
	Leave, Professional Dev.	9.3	0.0	11.0	0.0	0.50	
Total TTD Program		98.8	0.0	100.0	0.0	4.96	
H. Other Programs		1.3	0.0	0.0	0.0	0.04	

Canadian Business Visitors: 112  
Local Business Visitors: 239

Trade officers: 5  
Non-Trade officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS