

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the January - March 1992 period sixteen posts reported the following business activity:

88 EXPORT SALES WORTH \$470 MILLION

23 NEW BUYING CONNECTIONS/25 AGENCY AGREEMENTS

9 NEW JOINT VENTURES WORTH \$5 M/3 LICENSING AGREEMENTS

3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$6 M

5 CANADIAN INVESTMENTS IN TERRITORY WORTH 2.5 M

5 TECHNOLOGY TRANSFERS WORTH \$0.9 M

HIGHLIGHTS:

\$177.5 million sale of coal (Tokyo)

\$ 120 million sale of boilers (Bangkok)

\$ 35 million sale of pulp and paper equipment (Beijing)

\$ 25 million sale of frozen herring roe (Tokyo)

\$ 12 million sale of software systems (Singapore)

\$ 8.5 million sale of telephone switching (Beijing)

KEY STATISTICS: for the sixteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	5264	1437	1824
	Local	6796	1189	1425
No. Investment Enquiries	Cdn	104	25	58
	Local	303	32	53
No. Business Visitors	Cdn Pr/Pub	1206/222	344/78	421/113
	Local Pr/Pub	1266/226	411/96	3295/86