

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Havana

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
	from Canada	15.5	0.0	17.5	0.0	512 (Enquires)
	from Territory	3.5	0.0	10.5	0.0	47 (Enquires)
B. Export Promotion Projects and Events		7.5	0.0	24.0	0.0	3 (Projects/Events)
C. Other Trade Development Activities		19.5	0.0	16.0	0.0	0.71
D. Promotional Projects		5.0	0.0	20.0	0.0	0.50
E. Servicing Investment Development		0.0	0.0	0.0	0.0	0 (Enquiries)
	from Canada	0.0	0.0	0.0	0.0	0 (Enquires)
	from Territory	0.0	0.0	0.0	0.0	0 (Enquires)
F. Service to Government		12.5	0.0	2.0	0.0	0.29
	External Affairs	12.5	0.0	2.0	0.0	19 (Reports)
	IGDs, Provinces, ETC	3.5	0.0	2.5	0.0	7 (Contacts)
G. Administration		15.0	0.0	4.0	0.0	0.38
	Program Management	15.0	0.0	4.0	0.0	0.38
	Leave, Professional Dev.	0.0	0.0	3.5	0.0	0.25
<hr/>						
Total TID Program		91.0	0.0	100.0	0.0	3.82
H. Other Programs		0.0	0.0	0.0	0.0	0.18

Canadian Business Visitors: 58  
Local Business Visitors: 20

Trade Officers: 4  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS