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NEW FRUIT.

C. Morand's Valencias; Do. Extra Selected Valencias; Currents—barrels and half-barrels; Choice do, Vestizza in cases; Malaga Figs, matts & boxes; Fing Leine do. in 1 lb. 12 and 29 lb boxes; Boxes and Qr. boxes Firest Delies. Layers; loxes Leghorn Peel, Citron and Orange.

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FOSTER, BAILLIE & Co MONTREAL.



Manufacturer's Agents AND IMPORTERS.

LINEN GOODS of every kind. GOODS, CRAPES, &c., RA RAWORTH'S SEWING COTTONS.

Mercantile Summary.

R. GRANT & Co., a firm of tailors at New Glasgow, N. S., have assigned, owing probably \$5,000 or \$6,000.

Mr. Joseph Hood, general dealer at Banda, is about to remove at Christmas to Creemore, where he has put up a large brick building.

A. E. JACQUES, of St. Pierre les Becquets, Que. wants to compromise at 50 per cent., claiming to have been burned out without insurance.

L'Union Commerciale de Quebec has now a membership of 300--all commercial people-of which some 75 are employers, and the balance employees. The Union has made considerable progress since this time last year.

Some noteworthy sales have recently been made by the Canadian Western Land Company; among others, 650 acres, seven miles from Ingersoll, for \$50,000 to a buyer from Chili, and a farm near Meaford, to a gentleman from Ceylon, for \$18,000.

MESSRS. McLachlan Bros.' mills at Arnprior have cut 60 million feet of lumber during the past season, This is said to be the largest cut ever turned out in that section. Fifteen hundred men are at work in the lumber shanties on the Kippewa.

Owing to the death of Mr. G M. Butchart, the tin and hardware business will be carried on by R. P. Butchart & Brother, at Owen Sound and in Rapid City, Man., after the 1st January next. Mr. Butchart's death occurred at Rapid City on the 21st August last.

Another general dealer, Mr. John P. Clarke, of Exeter, writes: "I have found business good, but it is the outcome of buying frequently, keeping stock well assorted, and not buying for the sake of buying or because pressed to buy. Your journal has given me some good information on these points."

CONRAD SCHNUER, a butcher at Walkerton, who failed over two years ago, is again in trouble and has assigned.—W. M. Tupper, storekeeper, Bridgetown, N. S., has left for parts unknown. --- Alex. Bunning, dry goods, dealer in St. John, N. B., has assigned in trust.

The testimony of one who has tried the cash system of retail trade is as follows, the writer being Mr. John Hiles, of Armow, Ont : "Our sales for the past year will exceed 1881 by \$1,100 In a small country trade this increase is something. My first year's sale on starting here in 1875 being, say, \$3,000, they have been increasing yearly untill our sales will be, say, \$12,000 for past 12 months. For the past five years I have had full discount on every bill of goods bought. Said discounts amount to nearly \$1.00 per day for each working day; it is not only the discounts that help, but a cash man is always in a position to get the "inside track." If traders would pay cash for their goods, you would not be called upon so often to chronicle their failure."