

## BOOKSELLER AND STATIONER

### Election of Officers.

On motion of Mr. Anderson, seconded by Mr. Patterson, the officers elected in January were re-elected for the coming year, and a ballot was cast for them unanimously. They are as follows:

President—William Tyrrell, Toronto.

Vice-President—J. G. Cloke, Hamilton.

Committee—G. W. Sulman, Chatham, R. A. Robertson, Hamilton, E. S. Brown, Collingwood, A. H. Stratton, Peterboro, and W. B. Hart, Perth.

M. G. Hay next read a paper by Fletcher B. Gibbs, of Chicago, on "The Making of Prices," which was listened to with evident attention. This brought the business sessions to a close.

### Tally-Ho Drive.

Several of the members accepted the invitation extended by the entertainment committee, and took in the ride around the city in the electric tally-hos. The residential portions of the city, the parks, colleges and public buildings were all visited, and proved interesting sights.

### THE BANQUET.

Seldom has a more representative gathering of booksellers and stationers, wholesale and retail, been brought together, than graced the banquet board at the St. Charles hotel in the evening, and seldom has more enthusiasm for the association and all it stands for been manifested. The evening function dispelled from the minds of the pessimists all fears that the Booksellers' and Stationers' Association of Ontario would not develop into a virile organization.

A large portion of the success of the evening was to be attributed to the presence at the banquet of a number of representatives of the recently-organized Boost Club of Toronto. These gentlemen, led by their Arch-Booster, C. E. Peabody, and their Festive Booster, C. E. Haight, contributed several choruses between courses, and provided two singers, and a reciter, who delighted the audience later on in the programme with well-selected pieces. That inimitable entertainer, Alderman J. W. Bengough, of Toronto, was also the guest of the association, contributing several humorous selections, that fairly brought down the house.

The chair was taken about seven o'clock by President Tyrrell. On his right sat Arch-Booster Peabody, J. W. Bengough, and Rev. J. J. Redditt. On his left were Messrs. J. G. Cloke, Richard Brown and James I. Anderson. After grace had been said by Rev. J. J. Redditt, the guests proceeded to partake of the good things that had been provided, while at intervals the exuberance of the gathering worked itself off in jovial choruses.

When at length the repast had been disposed of and cigars were alight, President Tyrrell rose to propose the toast of "The King," which was loyally drunk. A rollicking song from Wilbur Horner followed, and then C. E. Peabody was introduced. The Arch-Booster received quite an ovation. He proceeded to welcome the booksellers "to their own banquet," and explained the share the Boost Club had taken in the evening's entertainment.

Next Mr. Bengough was called on, responding with his splendid character skit, "The Immigrants." The speeches of the English, Scotch, Irish and American immigrants, overheard at Winnipeg station, were reproduced in all their linguistic glory.

Rev. J. J. Redditt was the next speaker. Following him, Harry Watts sang a song very acceptably, and then C. E. Haight, in a thoughtful speech, explained the objects of the Boost Club, the need for such an organization, and the spirit, which permeated its membership.

G. W. Sulman, of Chatham, proved himself to be a popular after-dinner speaker, reeling off a number of breezy anecdotes, and concluding with a rendition of Longfellow's, "Ship of State," that was considered one of the finest things on the programme.

E. Pomeroy, a visiting ink manufacturer from the United States, gave the association some valuable information on the costs of doing business, urging a strong organization to protect trade interests. He showed up department store methods, claiming that the regular stationer could do business cheaper and sell cheaper.

Alderman Kilt, of Ottawa, Frank Wise, of Toronto, and T. J. Stewart, all spoke with acceptance, while Hal Hampden recited "Brokers Ahead," and Mr. Bengough gave two more selections.

C. L. Nelles, of Guelph, who still claims to be a loyal bookseller, though he has entered the banking field, eulogized the association and its officers, and the Boost Club, and moved a vote of thanks to the president and secretary. This was seconded by Mr. Sulman, and put to the members by Vice-President Cloke, who, in doing so, added his words of commendation to what had been said by the previous speakers. Messrs. Tyrrell and Craick responded briefly.

After singing some choruses and concluding with "Auld Lang Syne," the first annual banquet of the association was brought to a close.

### Those Present.

William Tyrrell, Wm. Tyrrell & Co., Toronto, J. G. Cloke, Cloke & Son, Hamilton, Richard Brown, Brown Bros., Toronto, James I. Anderson, London, M. G. Hay, M. G. Hay & Son, St. Thomas; C. L. Nelles, Guelph, A. O. Hurst, Toronto, G. W. Sulman, Chatham; H. L. Thompson, Copp, Clark Co., Toronto; J. Taylor, Hanover; Harry Watts, Grip, Limited, Toronto, Ald. J. G. Kilt, Ottawa, W. W. Thomas, Copp, Clark Co., Toronto, John F. Sifton, London, J. W. Bengough, Toronto, E. S. Caswell, Methodist Book Room, Toronto; O. B. Stanton, O. B. Stanton & Co., Toronto; Percy Grand, Grand & Toy, Toronto, A. H. Stratton, A. H. Stratton & Co., Peterboro, J. T. Hornbrook, Brown Bros., Toronto, E. S. Brown, Collingwood, Frank Wise, the Macmillan Co. of Canada, Toronto; Rex Croaswell, Toronto; George Warwick, Warwick Bros. & Rutter, Toronto, F. I. Weaver, F. I. Weaver & Co., Berlin, Dr. J. J. Redditt, assistant book steward, Methodist Book Room, Toronto, C. E. Peabody, MacLean Publishing Co., Toronto; H. M. Patterson, Stratford, Frederick Carman, Vannevar & Co., Toronto, H. Button, Cassell & Co., Toronto, I. L. Holden, Musson Book Co., Toronto, George Clarke, W. A. Murray Co., Toronto, W. J. C. Wilson, Wilson Stationery Co., Toronto, J. M. Young, Copp, Clark Co., Toronto, W. J. Brady, Methodist Book & Publishing Co., Toronto, E. Pomeroy, Pomeroy Bros., Newark, N. J.; Harold Copp, Copp, Clark Co., Toronto, J. T. Swift, E. H. Harcourt Co., Toronto, R. B. Bond, Methodist Book & Publishing Co., Toronto, W. A. Craick, editor Bookseller and Stationer, Toronto, C. E. Haight, Toronto, Donald Barron, Toronto, W. F. Ralph, assistant editor Bookseller and Stationer, F. E. Robson, T. J. Stewart, J. M. Robertson, Weston Wrigley, T. J. Tobin, Hal Hampden, W. Horner, Toronto.

Self-made Man (to highly educated grandson) "Well, Teddy, my boy, and what do you learn at school?"

Teddy "Latin and Greek, and French, and algebra." Self-made Man "Ho, indeed. And what's the algebra for cabbage?"