

OXO CUBES
CONCENTRATED BEEF
DRINK OXO—and KEEP WARM!

No wonder OXO is a favorite winter beverage! It strengthens and sustains against cold and fatigue. Prepared in a minute—the minute you want it.

A CUBE TO A CUP

Tins of 4 and 10 Cubes

Our Philatelic Corner.

(Conducted by PHILATELOS.)

ARRANGING THE COLLECTION.

As a rule the beginner gives very little thought to the arrangement of his collection, merely putting the stamps in haphazardly. Even in a small printed album, some attempt at order should be made. The stamps of each issue should be put in together. On the other hand, if there is not much space at your disposal, do not leave blank spaces for stamps you haven't got. Of course, every collector has ideas of his own in connection with arranging his collection, and in any case, with a printed album there is not a great deal of choice. For those who are fortunate enough to have blank albums, I shall give a few tips on arrangement later.

THE GROWING COLLECTION.

After all your stamps have been mounted, when you look through your album, there generally appears to be quite a lot of vacant space which you are naturally anxious to fill. The first step in the filling up of your collection is to send for approval sheets. These consist of small stamps mounted on sheets and marked at a net price or at a price on which a discount is allowed. As practically every dealer sends out approval sheets of the medium to common stamps, you will be able at very little cost, to add quite considerably to your collection. A very popular method of adding to one's collection at a fairly moderate cost—one by the way, at present not available to Newfoundland collectors—is by means of club sheets. Each member of the exchange club sends a number of sheets enclosed in a printed cover to the secretary, who, when all the sheets are collected, places them in one large packet and sends them on a tour in which they visit every member of the club before they again reach the secretary. Each member on the postal list is allowed 24 hours in which to go through the packet and make his selections, and quite a number of bargains are secured in this way. I sincerely

hope that in the very near future some attempt will be made by Newfoundland philatelists to form an exchange club. (To be continued.)

THE STAMPS OF NEWFOUNDLAND.

(Continued from last week)

Ninth Issue 1887.—In 1887 a new series of six values was issued. The denominations of the stamps of this issue were ½c., 1c., 2c., 5c., 10c. Of these, with the exception of the ½c. and 10c., all were of former designs printed in different colours. The ½c. was a small, square stamp bearing on it the head of a Newfoundland dog. The design for the 10c. was an Atlantic schooner. The 1c. is found in two main shades and many minor shades of green. This issue was also the work of the British American Bank Note Co., and like all its precursors was perf. 12.

½c. Rose-red.
1c. Myrtle-green.
2c. Green.
5c. Orange-vermilion.
10c. Deep-brown.
5c. Deep-blue.
10c. Black.

Tenth Issue 1890.—In 1890 a new set of stamps of unusual design appeared. The design was a laureate bust of Queen Victoria surrounded by peculiar ornamental flourishes. The original shade of this stamp was slate but there are myriad minor varieties which are enough to keep even a specialist busy for some considerable time if he attempted to classify them. There are five other important shades besides the slate. These are all enumerated in the check list below. The only variations from the normal in these stamps are the 3c. slate imperforate and the 3c. purple-grey imperforate between. The British American Bank Note Co. of Ottawa were the engravers and printers of this issue. The remainder of this issue, and of the 10c. of 1887 were defaced by the printing press and after-

wards burnt at the G.P.O., St. John's, on Jan. 4th, 1900.

CHECK LIST.

(1890, Part 12.)

- 3c. Slate.
- a. Imperf.
- 3c. Slate-grey.
- 3c. Slate-lilac.
- 3c. Grey-lilac.
- 3c. Brown-grey.
- 3c. Purple-grey.
- a. Imperf. between.

(To be continued)

Scotsburn Makes Port

AFTER VERY HARD STRUGGLE.

The safe arrival in port yesterday at noon of the little wooden coastal steamer Scotsburn, of whose safety much concern was felt last week, puts a crimp on much of the so-called hardships the men were supposed to have endured, and robs the story of considerable thrill.

To begin with, the Scotsburn, according to the story told the North Sydney Herald, immediately on arrival of the steamer at Farquhar's wharf yesterday by her commander, did not leave Bonnet Bay until noon Tuesday, the 15th. (She was reported here as leaving on the 12th, a fact which does away with four days and nights of hardships.) She carried a full cargo of fish, even her deck being occupied by barrelled herring. After being two hours at Sea Captain Rafuse noticed the glass lowering, and in view of the threatened storm decided to make harbor, reaching Port au Port at 3 o'clock the same afternoon, remaining there till shortly after midnight.

By this time there was no indication of the threatened storm amounting to anything, and again the lines were cast off and the Scotsburn headed for North Sydney. When off Cape Ray Wednesday evening about 8.30 o'clock the little heavily-laden craft ran into one of the most violent storms it was ever the lot of her 70-year-old commander to experience, and the Scotsburn was knocked about in such a way as to cause those on board to believe they were on their last journey. To add to the troubles, the deckload began to roll about, but herculean efforts on the part of the crew were successful in securing the barrels. However, under skilful navigation and in the teeth of a living gale the Scotsburn, with scarcely a pound of coal in her bunkers, reached reached Sandy Point at 10 o'clock Thursday morning.

Through the kindness of a gentleman at the latter place, the steamer was furnished sufficient coal to carry her to North Sydney, and Friday noon the Scotsburn took her departure arriving here at noon yesterday. North Sydney Herald, Nov. 23.



Chapped Lips

TODAY ask your Chemist for a pot of Mentholatum for those roughened hands and cracked lips. It relieves the soreness almost instantly and gently heals cuts, bruises and headache.

Mentholatum
Opal Pots
Wholesale
115-A

J. B. MITCHELL & SON, LTD.
327 Water St., St. John's.

Obituary.

On last Monday evening, the 15th inst., the little village of Topsail was startled by the very sad and sudden death of Miss Emma J. Allen. The deceased young lady, not feeling well for the past three weeks, left her home late in the evening, apparently to take a walk, and not returning after an hour the aged mother being the only member of the family home at the time, became anxious about her daughter, and after looking into all the neighbors houses and not finding her, was alarmed as to her safety, and a thorough search was made all round. With lanterns later, some young men went to the beach, and there found the body of the unfortunate girl quite dead, close to the water. It is supposed that in a weak state of mind she must have wandered there and probably becoming faint, must have fallen near the water and died before recovering consciousness. It is a very heavy blow on the family, and all the more sad because one of her brothers was with the search party, and a little in advance of the others, was the first to find the body. Miss Emma J. Allen, or "Emmie" as she was generally known among her numerous friends, was a most estimable young woman, being of a most kind and gentle disposition and always devoted to home and mother, being the only daughter. Deceased had been a sufferer for years, always complaining of a violent headache brought on by Typhoid fever, which she contracted about twenty-five years ago. But her's was the sympathetic heart for everyone in trouble. She also possessed very bright talents, being a splendid needle woman and was a writer of many poems, which she composed over her initials, E.J.A. She seemed brighter the past summer than she did for years. But the old trouble seemed to come in a more severe form in the last days of her life, ending in the sad death already mentioned. Besides a sorrowing mother there are left to mourn four brothers, one residing at Grand Falls, one at Bell Island, and two at home, to whom the sympathy of all is extended. The body was laid to rest in the quiet little Methodist Cemetery at Topsail, on the 18th inst., the funeral being largely attended.—Com. "Rest in thy gracious keeping. Leave we now our loved one sleeping." Topsail, Nov. 24, 1920.

Wealth in Old Stamps.

An old trunk, decayed and crumbling to pieces, discovered by workmen, in an attic in Philadelphia, containing nothing but bundles of letters, has been found to be worth a fortune in old stamps. "The man in the Street," would never recognize the worth of such a mass of apparent trash, but philatelists say the stamps on each old letter, crude, inartistic little stickers though they are, now are worth a king's ransom. Examination of a few of the letters reveals the fact that the entire collection of correspondence once occupied the files in the law office of one William Morris Meredith, a man of large acquaintance, who received letters from persons in all parts of the country and abroad.

Evolution of the

Love Apple.

The tomato of the present day is the descendant of the love apple which at one time was grown only for decorative purposes. The present prize-winning form is due to Mr. Adam Duncan, who died recently. He first knew the tomato, it was a crinkled thing. By careful hybridization, however, he succeeded in producing the smooth-skinned almost seedless fruit of to-day. Mr. Duncan was the son of a Banffshire crofter, his only schooling being two periods of three months during winters too severe for him to herd cattle. The school was the village cobbler's shop. His first success as an horticulturist was in the early 'eighties, when he took up the chrysanthemum and became prominent among those growers whose patience and skill evolved from the comparatively little flower of that time the large and feathery bloom of to-day.

SALE DISCOUNTS

May Sound Very Well,

BUT IN THE END

'TIS PRICES TELL!

Our Sale Prices will tell you that the universal demand for Lower Prices is met to the fullest extent at

BLAIR'S

We have reduced prices of all Dry Goods down to a point where they are on a par with replacement values, or with what we figure will be next year's prices. In so doing we are not considering whether these prices show us a profit or a loss. We do this because we consider it sound merchandising and will encourage and help prospective buyers who may have been holding off buying, waiting for lower prices.

THE SMALLEST REDUCTION WE HAVE MADE ON MEN'S WOMEN'S, BOYS' AND GIRLS' READY-TO-WEAR IS

20 Per Cent.

We did not buy these goods at the top of the market, and in pricing we priced leaving a very small margin of profit. We thought we would go "easy", as we knew it was going to be a hard year with the prices of all kinds of "grub" so high, and the price of fish dropping. We are now selling.

WOMEN'S WINTER COATS from\$8.50 each

CHILDREN'S WINTER COATS from\$3.60 each

But despite all low prices some people may not be able to "reach" to a New Coat this season. You may be fixing up an Old Coat; if so, New Lining and Smart New Buttons will brighten it. We offer

American Fancy Floral Sateen Linings, reg. \$1.20, for 95c yd
All Buttons in stock Reduced 25 Per cent.

Shopkeepers can get lots of bargains in this department, as well as in our others.

Men's and Boys' Readymades at Lowest Prices.

MEN'S AMERICAN WINTER OVERCOATS that will fit like tailor-made goods, from \$16.00 and \$17.50 each.

BOYS' OVERCOATS Reduced at least 20 per cent. in price.

MEN'S WOOLLEN TWEED PANTS from only\$2.00 pair

MEN'S BLUE OVERALL COATS AND PANTS. Reg. \$2.25 at\$1.79 each

MEN'S BLUE STRIPED OVERALL COATS & PANTS, extra heavy, at \$2.00 ea.

MEN'S OIL COATS AND PANTS, Patched; best quality, at\$2.75 each

MEN'S AND BOYS' LONG BLACK OIL COATS, RUBBER COATS, SHOWER and TRENCH COATS at very lowest prices.

Some Other Golden Buying Opportunities Are:

CHINTZ, 36 inches wide; superior quality. Reg. \$1.20 for99c. yard

LONG ENDS STRIPED and CHECKED FLANNELETTE. Reg. 40c. for 29c. yard

GREY LONDON SMOCKS (or Mottled Flannel), heavy. Reg. 60c. for .43c. yard

ENGLISH WHITE FLANNELETTE. Regular 65c. for49c. yard

ENGLISH WHITE HAND TOWELING. Reg. 35c. for25c. yard

LOTS OF REMNANTS OF DRESS GOODS at Low Prices.

LADIES' and MISSES HATS of all kinds, reduced 25 per cent.

LADIES' WHITE and FLESH COLOURED SILK BLOUSES. Regular \$4.80 for \$3.50 each.

LADIES' SILK GEORGETTE BLOUSES. Reg. \$17.50 for\$10.00

LADIES' ENGLISH SERGE SKIRTS in Navy & Black. Reg. \$11.50 for \$7.90 each

LADIES' SILK and LACE BOUDOIR CAPS, very special at45c. each

GEORGETTE SILK CREPES in all leading and fashionable shades. Reg. \$3.75 yard. Sale Price \$2.95 yard.

LADIES' TAN LINED KID GLOVES. Reg. \$4.00 pair. Sale Price\$3.50 pair

MEN'S TAN LINED KID GLOVES. Reg. \$3.50 pair. Sale Price\$2.95 pair

MEN'S VERY HEAVY KID GLOVES. Reg. \$6.50 pair. Sale Price\$5.50 pair

LADIES' WHITE FLEECE VESTS and PANTS as sold elsewhere at \$1.10 to \$1.35. Our Sale Price 89c. each.

"NEW KNIT" and "STANFIELD" UNDERWEAR for Ladies at prices that will defy any competition.

THIS IS THE PLACE FOR

Men's Stanfield Wool Underwear

Our usual bottom-of-the-market prices have been further reduced for this Sale. Don't be persuaded into taking a substitute this season because of a matter of cheapness or you are told it is just as good. We know there is a lot of Cotton Underwear on the street this season, masquerading so to speak in sheep's clothing. "Caveat Emptor"! Let the buyer beware of it! Stand by the good old reliable Stanfields and be glad.

See our STANFIELD WOOL UNDERWEAR for men at \$2.65 and \$3.15 garment.

We carry MEN'S STANFIELD COMBINATIONS in four weights.

We have the largest variety in "Stanfields" obtainable anywhere.

You will find many other Golden Opportunities here for buying all useful and necessary things. You will get good service in this store, and you will find all Discounts and Prices as stated in our advertisements. That is what, despite all the numerous sales, is bringing the crowd to

Henry Blair.

W.L.S.

Every Day a New Day



A NEW lease of life! You face it with the experience of the days gone by; with that much more opportunity of making a better showing. Often, you've wished for your chance again, little realizing that every morning brings new opportunities.

Gillette SAFETY RAZOR

The Gillette Safety Razor is the right start for each day. No Stropping—No Honing. It is always ready for business. It will have you ready for business too—and with five or ten minutes to spare—ready to meet everyone on an equal or better footing, bright and confident, face immaculately clean. Soon you will be planning Christmas gifts. Consider the Gillette Safety Razor. On sale at all stores catering to the needs of men. For \$5.00 you can purchase for someone a lifetime's shaving comfort.

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The Kit Set The Pocket Edition Sets
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