

Quick Returns Absolute Security Top Prices

Grain Purchased on Track and
Handled on Consignment

For Shipping
Bills and
Instruction
Forms address
Dept. 11

UNITED GRAIN GROWERS LTD.
WINNIPEG - REGINA - CALGARY
ORGANIZED, OWNED AND OPERATED BY FARMERS

**WE ARE
RELIABLE**

Grain growers who have shipped to us will tell you
we gave them the best **SATISFACTION.**

The Ogilvie Flour Mills Co. Ltd.

(Try us with a Gar.)

Fort William Port Arthur

Send Bills to the Ogilvie Flour Mills Co. Ltd., Winnipeg. Liberal advances.
When Buying Flour Stipulate Royal Household.

LICENSED AND BONDED

Each of the grain companies whose announcement appears on this page is licensed by the Canada Grain Commission to handle consignments of grain from farmers on commission. Each company is also bonded in accordance with the terms of the Canada Grain Act, the sufficient amount which in the opinion of the Canada Grain Commission will ensure the full and prompt payment for all grain shipped to them by farmers. No grain dealers' advertisements are published in The Guide except those licensed and bonded according to the above provisions.

THE GRAIN GROWERS' GUIDE

Ship Your Grain TO Wood Grain Company Limited

To get best results you want experienced men who understand handling grain on samples. Our salesman has had twenty years experience on sample markets and six years on Canada markets.

Mark B.L. Fort William or Port Arthur. Notify Winnipeg.

YOUR SUCCESS IN BUSINESS DEPENDS ON THE SERVICE YOU GET
TRY US!

The Smith Grain Co.

Grain Commission Merchants

Liberal advances made on Bills of Lading. Highest possible prices. Prompt returns. Write Us For Daily Market Cards

Licensed WINNIPEG Bonded

The Northern Elevator Co. Ltd.

Grain and Commission Merchants

The Oldest and The Best **ASK THE MAN**

Get best results by careful personal attention given to all consignments
209 Grain Exchange, Winnipeg

MACLENNAN BROS. GRAIN

Track Commission
Buyers Merchants

Phone Main 1490

700-2 Union Trust Bldg., Winnipeg

WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE

OATS

Several Thousand
Bushels Wanted

We have a great demand for OATS at the present time and numerous avenues of disposition. For the right kind, we can as a rule pay big premiums. Commission what you have direct to—

LAING BROS.

WINNIPEG

MANITOBA

Sample Market at Fort William

Inaugurated on 1st September, 1917

What is Sample Market Trading?

The simple meaning of sample market trading is to show a sample of your grain to the prospective buyer.

Advantages of Sample Market Trading

It provides another method for you to sell your grain. Nothing will be taken away from the present Governmental system of inspection. If you cannot get a better price for your grain under sample trading, you will still have the privilege of selling your grain as formerly, i.e., on inspection.

What you must do to take Advantage of Sample Trading

When making out your shipping bill simply mark on the same the two words "Sample Trading." An extra sample will then be taken by the Government samplers for the sample tables. Then instruct your Agent or Commission Merchant to get a bid from the Fort William and Port Arthur Sample Market before he disposes of your grain. If the price offered does not exceed the price fixed by the inspection certificate, you do not lose anything and it does not cost you anything.

Nothing is taken away from you, but another method is at your disposal for the sale of your grain. You had better try it.

This Exchange will be issuing, at stated intervals, circulars outlining the benefits of sample market trading at the Head of the Lakes. If you want to secure these please write. Further information cheerfully given.

Address:

The Secretary,

**Fort William and Port Arthur Grain Exchange
Fort William, Ont.**