

Maurice Villency
200 Madison Avenue
New York
New York, 10016

Phone No: 212 725 4840

Maurice Villency operates two Maurice Villency stores in New York which sell medium to high-end contemporary furniture including leather and wall systems - mainly contemporary and including products that are KD but usually sold assembled. Two Preferred Seating outlets are operated in the New York region - Preferred seating sells exclusively upholstered sofas and chairs in a vignette environment and features custom fabrics. The company additionally operates 4 Roche and Bobois outlets and is the US partner in the Roche Bobois franchise program (28 stores in exclusive locations). Write and send catalog before making an appointment.

Universal Furniture House
2372 St Claude Avenue
New Orleans
Louisiana, 70117

Phone No: 504/945 4171

Mr Ray Conner, Buyer, Bedding/Lifestyles.

A full service furniture store which has sold some imported product, mainly from Taiwan, but has not yet sold KD. Thinking of getting into the business. Interested in new sources. Shops Dallas and High Point. Send literature

J Michaels Inc
182 Smith Street
Brooklyn
New York, 11201

Phone No: 718/852 6100

Richard Reid, V.P.+ Casegoods/Dining

Sells a small percentage of KD furniture mainly in the promotional dining, storage, and occasional areas. Looking for new sources for occasional furniture. Usually buys on open account. Company sells in excess of \$14 million, operates 7 stores in Brooklyn, Buffalo, and Medina NY, including one discount store, but mainly full service.