
Data and contacts on High-Tech are available from NAIOP.

National Association of Industrial and Office Parks,
1215 Jefferson Davis Highway,
Suite 100,
Arlington, Virginia 22202
(703) 979-3400

NAIOP's membership includes over 5,800 developers, realtors, industrial development agencies, contractors, and professionals in law, engineering and architecture. Two of its 1987 Directors are Canadians. There are 66 chapters throughout the U.S. and Canada in which there are five. The Association was founded in 1967 to provide a forum for the exchange of information, lobbying, and education and training of its members. Membership fees for architects are \$425/year which includes: access to half a dozen educational programs a year; reduced registration fee at the annual national conference and exhibit (to be held in 1988 in San Francisco from Nov. 2-5); subscription to the quarterly "Development" journal (in which advertising space is available); access to an extensive collection of books and technical monographs, cassette tapes and slides; and telephone access to the NAIOP Information Centre which provides research and information circulating services to its members including bibliographies and indexes. A membership directory is also provided.

NAIOP also sponsors charettes in the form of a "Project Plan Analysis" in which volunteer members analyse specific development projects in the field for a fee of \$15,000.

NAR is a good source of information on commercial and industrial development.

National Association of Realtors,
430 N. Michigan Ave.,
Chicago, Illinois 60611
(312) 329-8200

777 14th St., N.W.,
Washington D.C.
(202) 383-1000

NAR is the primary lobbying and information exchange organization for realtors in the U.S. Members join through local realtor associations (including Canada's). An annual conference is held usually in November (in 1988, it will be held in San Francisco from