REPT4D 89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :646-GUATEMALA

005-ADVANCED TECH. PROD. & SERV GUATEMALA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

CONTINUED LIAISON WITH TELECOM AUTH. TO IDENT. TIMING & OPPORT

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 To fully support Canadian companies pursuing multilateral financed projects.

Joint efforts between LeBlanc & Royle, their local representative and the Embassy resulted in award of contract for sale of 324 telecom towers worth approx. US \$ 800,000.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 ----