

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

008-TRANSPORT SYS,EQUIP,COMP,SERV.
COLOMBIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

PUT PACKAGE TOGETHER FOR RAILWAY REHABILITATION (DECISION WILL BE MADE SOON WHETHER PROJECT GOING AHEAD)

\$ 200 MILLION

TRAINING AIRCRAFT FOR COLOMBIAN ARMY (FINAL DECISION TO BE MADE SOON BY COLOMBIA)

\$ 40 MILLION

REHABILITATION OF COLOMBIAN PORTS

VISIT TO CANADA OF COLOMBIAN HIGH LEVEL OFFICERS TO LOOK AT RAILWAY SYSTEM, PARTS SUPPLIERS, ETC.

CANADIAN PARTICIPATION IN RAILWAY REHABILITATION PROJECT IN COLOMBIA AT COST ESTIMATED AT \$ 800 MILLION

CONTINUE DISCUSSION WITH COLOMBIAN MILITARY RE PURCHASE OF CL-125 AIRCRAFT

SALE OF 4 CL-125 TO COLOMBIAN ARMY

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 COL-REINFORCE SENIOR CONTACTS IN COL RAILWAYS REHABILITATION PROJECT.

COL-POST SENT PRESIDENT & DIRECTOR OF COL NAT'L RAILWAYS ON ONE-WEEK MISSION TO CANADA TO DISCUSS RAILWAYS REHABILITATION PROJECT.

QUARTER: 2 Promote training aircraft sale to Col. Air Force.
Promote Bogota metro project.

Col-Second tech'l evalua'n of Bogota metro confirmed that Cda has lost proj. to Italy, primarily because of financing. Col-Cdn co. involved in trainer aircraft proj. indicated it might no longer be able to supply aircraft.

QUARTER: 3 Promote Cdn involvement in railway rehabilitation project.
Continue to promote Cdn training aircraft for Col Air Force.
Pursue Metro project.

CIDA Inc. and 2 Cdn suppliers visited Col and embassy ensured high-level contacts in Col.Govt. Cdn offer for training aircraft presented to Col Air Force. Project has been downsized and will remain with Italy

QUARTER: 4 Promote railway rehabilitation proposals from Canada

CIDA Inc. approved Phase II of Railway Rehabilitation Study and EDC gave Letter of Interest for Phase III valued at Cdn \$11mn.