

TRADE TRACKING SYSTEM

LOAD AND OFFICER BUSINESS ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1998

REGION EAST EUROPE

		<u>EUROPE</u>		I OF	
		NUMBER	CANADA		
A. EXPORT ENQUIRIES	FROM CANADA	1577	18.85		
	FROM TERRITORIES	339	2.82		
B. VISITS TO CLIENTS IN TERRITORY	VISITS	634	12.64	14.87	
C. EXPORT PROMOT	<u>RBT</u> PROJECTS & EVENTS	<u>RWT</u>	7	3.22	3.22
		MISSIONS	43	10.32	13.54
		OTHER	37	0.77	0.77
D. COMMERCIAL /	BELGRADE	ANKARA	172	7.11	2.56
	BUCHAREST	ATHENS			
	BUDAPEST	BERNE			
E. INVESTMENT /	MOSCOW	BONN	3	0.06	0.18
	PRAGUE	BRUSSELS	1	0.00	0.18
F. TECHNOLOGY IN	WARSAW	BRUSSELS (NAC)	13	0.32	0.90
		COPENHAGEN	4	0.00	0.09
		DUBLIN			
G. PARTICIPATION IN		DUSSELDORF	1	3.33	6.00
		HELSINKI			
H. SERVICE REQUESTS FROM		LISBON	214	2.44	2.43
		LONDON	338	2.56	4.37
		LYON	78	4.22	2.00
I. ADMINISTRATION		MADRID		13.33	2.09
		MILAN		13.33	3.40
		MUNICH			
J. SERVICE TO OTHER		OSLO		2.44	7.00
		PARIS			
		ROME			
		STOCKHOLM		27.74	24.93
		THE HAGUE			
		VIENNA			
TOTALS				57.74	20.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 395
FROM TERRIT : 140

NUMBER OF PENDING APPLICATIONS COMMENTED ON : 18

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 9
- LOCALLY-ENGAGED : 11