

**PROGRAM RESULTS: ASIA & PACIFIC**

**1. BUSINESS ACTIVITY**

During the January-March 1987 period eighteen posts reported the following business activity:

1. 144 EXPORT SALES WORTH \$201 MILLION
2. 39 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 9 NEW JOINT AGREEMENTS/LICENCING AGREEMENTS
4. 7 INDUSTRIAL DEVELOPMENT INITIATIVES IN CANADA WORTH \$9.2 MILLION
5. 0 CANADIAN INVESTMENT INITIATIVES IN TERRITORY
6. 3 TECHNOLOGY TRANSFER INITIATIVES

**HIGHLIGHTS:**

- o Sale of wheat worth \$12 million (Manila)
- o \$1,3 million sale of digital image processor (Jakarta)
- o \$17.3 million sale of coinage (Delhi)
- o \$34 million sale of feed wheat (Seoul)
- o 6 foreign investments worth \$9.2 million (Hong Kong)
- o \$2.7 million sale of oil drilling equipment (Singapore)
- o \$42 million sale of potash (Beijing)
- o \$5.3 million sale of food and beverages (Tokyo)

**KEY STATISTICS:** for the eighteen posts reporting workload information

		<u>Missions Reporting To</u>	
		PST	PNTI/PNTJ
No. Trade Enquiries	Cdn	6629	5164
	Local	5300	4484
No. Investment Enquiries	Cdn	76	346
	Local	116	462
No. Business Visitors	Cdn	1674	2454
	Local	2491	2948