

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 1ST QUARTER OF 1986 (961)

Summary for SUB-REGION: EUROPE WEST II

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	15.8	0.	29.3	0.	10.92	3323 (Enquiries)
	from Territory	7.2	0.	20.9	0.	7.02	3000 (Enquiries)
B. Export Promotion Projects and Events		7.9	0.	4.3	0.	2.87	269 (Projects/Events)
C. Other Trade Development Activities		12.1	0.	11.5	0.	5.64	
D. Promotional Projects		9.9	0.	9.9	0.	4.75	137 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	3.3	0.	1.9	0.	1.21	161 (Enquiries)
	from Territory	4.5	0.	2.5	0.	1.63	327 (Enquiries)
F. Service to Government	External Affairs	9.5	0.	3.0	0.	2.88	282 (Reports)
	OGAs, Provinces, ETC	5.4	0.	5.0	0.	2.47	331 (Contacts)
G. Administration	Program Management	9.1	0.	2.3	0.	2.60	
	Leave, Professional Dev.	10.0	0.	7.2	0.	4.07	
<hr/>							
Total TID Program		93.9	0.	97.8	0.	46.06	
H. Other Programs		6.0	0.	2.3	0.	1.94	

Trade Officers: 48

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent