

The Chamber is pleased to present a discount programme as seen on the following pages. Look to this section of **Canada Hong Kong Business** to support fellow members and find great savings - from member to member. Simply present your membership card to qualify.

This promotion provides an opportunity for you to promote your company or product (at no charge) while enjoying the benefits that others have to offer.

If you would like to participate in the programme please contact Leslie Henderson or Heather Doyle at the Canadian Chamber Tel: 526-3207 or Fax: 845-1654.

**INFO-IMAGING SERVICES LTD.**  
The Imaging Specialists



Info-Imaging is offering a free initial one hour consultation to corporate members of the Canadian Chamber of Commerce. Discuss more effective document management procedures as a way of streamlining your business processes.

Info-Imaging specializes in the use of computerized document storage methods as a means of achieving and retrieving paper files. We assess organizational requirements, develop an appropriate imaging solution, integrate the necessary system into your environment and then convert the paper and microfilm records to the on-line system. Please contact Susan Mey at Tel: 566-0900

**CIS Insurance Brokers Limited**  
4/F., Jubilee Commercial Building,  
42-46 Gloucester Road, Wanchai, Hong Kong

Discount on all commercial and personal insurance. 20% on auto, householders' and personal package insurance. Considerable premium savings on C\$ life insurance products. Free consultation on all insurance matters. Call Francis Chan at Tel: 529-8828 or Fax: 865-6155.

**RAMADA INTERNATIONAL HOTELS & RESORTS**

Ramada International Hotels & Resorts Cancham members are entitled to 10 per cent savings on all room rates at Ramada International hotels and resorts worldwide.

Other benefits include the opportunity to participate in Ramada International's unique business card program, which is aimed at the frequent individual traveller and recognizes loyal patronage with an attractive range of benefits available with each stay at a Ramada property.

To obtain the special rate, Cancham members must make hotel reservations in advance of their journey by calling Ramada International's Reservation Centre on 525-9966 and quoting the Ramada International/Canadian Chamber of Commerce program.

**WESTCO**

**WESTCO AIRCONDITIONING LIMITED**  
Westco is offering a discount of 24% on Friedrich airconditioners, split airconditioners, dehumidifiers and electronic air cleaners. For further information contact Jackie Li at Tel: 333-5217 or Fax: 798-0615.

**Holiday Inn**  
Golden Mile Hong Kong  
香港金域假日酒店

The Holiday Inn Golden Mile is pleased to extend a 25 per cent discount off published room rates to Canadian Chamber members. To make bookings or obtain further information, please contact the Sales Office at Tel: 369-3111 or Fax: 723-1957.

**Artem**

Artem offers the possibility of matching a client to an artist for a unique business gift or for your own private collection. It is focussed primarily on hand blown glass art in the form of smaller items such as perfume bottles and paper weights to larger sculptural pieces. All items are signed by the artists who come predominantly from Canada and Australia. Also featured is hand made pewter from Quebec. The company is willing to offer Chamber members a 5 - 10 per cent discount depending on quantity. For further information please contact Danusia Applebee at Tel: 736-6080 or Fax: 736-6090.

**Canadian**

**CANADIAN AIRLINES INTERNATIONAL**  
Canadian Airlines International would like to offer all Canadian Chamber members and "Canadian Plus" frequent flyer members 1000 extra points when they fly Canadian to North America. For further information and to join the programme, please contact Sandra Cornish at Canadian Airlines, Tel: 867-8241 or Fax: 523-1438

**Hutchison Mobile Data**

Hutchison Mobile Data is pleased to extend a first month FREE subscription offer for all Chamber members who subscribe to the Hutchison MobileQuote service.

With MobilQuote, you can enjoy up-to-the-minute information on foreign exchange rates, Hong Kong stock prices, interbank and deposit interest rates, world indices, gold and precious metal, financial statistics, world and financial news. All information is available through a wireless modem connected to your PC or laptop computer.

To discover the advantages in using Hutchison MobileQuote, call our enquiry hotline today, on Tel: 521-7128 or Fax: 523-7080.

**Hutchison AT&T Network Services**

Telecommunications from  
Hutchison Whampoa and AT&T

Hutchison-AT&T Network Services (HANS) offers all Chamber members three months free subscription when they subscribe to our Enhanced Fax and/or AT&T Mail Service.

Purchase a Safari Personal Business Communicator, an award-winning NCR notebook computer packaged with a cellular phone, at its new low price and we'll give you an attractive carry-all case free.

To find out more about how HANS can help you meet your local and international communications needs, contact us today at Tel: 828-6222 or Fax: 519-7832.

**AEROPLEX LIMITED**

Aeroplax Limited will offer a discount of 10% on all goods and services purchased by Chamber members (offer does not apply to sales items). Aeroplax features audio and video equipment for both domestic and professional use, high-end hi-fi equipment, professional PA, lighting and music systems design, and installation services. Contact Simon Tang at Tel: 524-3338 or Fax: 845-9472.



**MIDLAND REALTY (HOLDINGS) LIMITED**

A 10% discount off agency fees on the leasing, purchasing, or selling of properties is being offered by Midland. For further information contact Freddie Wong at Tel: 525-8383 or Fax: 845-0705.

**金嶺實業有限公司**  
COMLANG INDUSTRIAL LTD.

Comlang Industrial offers a complete line of hotel, airline, light industry, medicine and health products, advertising and printing services, textiles, chemicals, minerals and production equipment. The company is willing to offer Chamber members a 5% - 20% discount

on products and services depending on item and quantity. For more information please contact Ronald Kwok at Tel: 574-2255 or Fax: (852)834-5033.

**SUI ON INDUSTRIAL COMPANY LTD.**  
IMPORTERS / EXPORTERS & COMMISSION AGENTS

Sui On Industrial Company Ltd is an authorized dealer for direct sales of household/office electric appliances of famous makes in the world. One year's warranty is guaranteed. Members of the Chamber are offered special discounts. For enquiries, please contact Mr Albert PK Lau at Tel: 341-6624 or Fax: 763-5092.

**SPORTathlon**  
SPORTS MANAGEMENT AND COACHING

'THE SPA' located at Exchange Square has offered the Chamber, as a resident of Hong Kong Land, the privilege of a 40 per cent discount on joining fees for off peak membership.

This prestigious health and fitness club includes a full fitness gym with the latest equipment, computerized fitness testing and programming, an extensive aerobics programme, beautician, jacuzzi, solarium, sauna, steam bath massage, juice bar and more. You are welcome to come and have a look during open hours 7:00am - 9:30pm. To reserve a spot please contact Hans Franklin at Tel: 881-7086

**THE ASM GROUP**

Asian Sources Media Group is offering a 20 per cent discount on any of a series of books on importing from Asian countries, and other emerging supply markets. To order or reserve your copies contact Asian Sources Books, Asiama Limited, GPO Box 12367, Hong Kong, Fax: (852) 870-0560.

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