

When a merchant who trades with you suddenly changes his line from genuine to shoddy goods, after having built up a good business with good goods, make up your mind he is a sharper and cut off his credit. Otherwise he will swindle you sooner or later.

When a customer in a location where the trade never changes is doing a safe and fairly profitable business, and comes to you with a request for more on the plea that he is going to enlarge and refit his store and carry a bigger and a finer stock, advise him to let well enough alone. If he persists, refuse his request and let him go. You can better afford to lose his custom than give him unlimited credit and afterward get 5 or 10 cents on the dollar.

Freight Rates and Exports.

The ocean freight market continues very dull but rates are somewhat higher all around. The following rates, reported by Henderson Bros., agents of the Anchor line, were current on the New York market during last week:

Ports.	Flour, per 100 lbs.	Wheat, per bu.
Liverpool	8.44c	3.0c
London	11.25c	7.0c
Glasgow	14.06c	8.5c
Leith	14.06c	6.0c
Bristol	15.47c	6.0c

Shipments from New York last week were 45,033 sks., 375 bbls. flour, and 302,297 bushels wheat, against 30,232 bags, 6,102 bbls flour, and 269,037 bushels wheat for the same week in 1883.

Foreign Grain Market.

VIENNA AND BERLIN, May 11.—Very favorable weather prevails, and crops grow rapidly. Austria exhibits a good average. Wheat is vigorous, and justifies great expectations. Rye has suffered some drouth, and is not looking well. Corn planting in many districts has been delayed by rain. Hungary is not so well suited with her crops, and complains of too much rain. Still in the last week a fortunate change has taken place, and less adverse reports are heard. German farmers find the prospect satisfactory, and look forward to good crops. Roumania has had a few beautiful days of late, and is more hopeful.

At the beginning of the week England manifested more life in trade, but this grew less perceptible at the close, owing chiefly to the listlessness of buyers. Wheat imports to the United Kingdom are still moderate. Large quantities of flour are received, and the firmer tendency in that commodity must soon fall off.

France has had good weather during the week, and wheat will be much benefitted thereby, though rye is too badly hurt to be quite restored. A firm feeling is noticeable in the markets, and contracts for summer delivery are active at an advance. Wheat has risen somewhat, and inquiry from millers revived noticeably.

Wheat prices have fallen in Belgium. Oats are considerably higher, other cereals being about the same.

Holland showed an improvement in wheat at the beginning of the week. All other grains but oats are dull. Trade is limited.

On the Rhine the firm feeling of the first part of the week was of short duration. Wheat

futures are dull, those of rye, which were in better consideration, having also declined.

South Germany is very quiet, but prices are firm, owing to a lack of south Russian supplies.

Russia has good weather and winter wheat there looks well. Markets are firm, but demands are small.

Vienna markets are the same. Trades for immediate delivery are few and futures are unimportant.

Dullness in grain is having some effect on flour. The demand for rye flour in Germany is less strong, though the mills are still busy. Feedstuffs are firm and active. Future are animated, prices having a downward tendency. Austro-Hungary has sluggish markets, but the Hungarian mills have made some larger contracts for English and foreign points, and will not be under the necessity of reducing their output further.

Advertise.

Our Cincinnati correspondent furnishes an example of what can be done by men who really want to do business even at the dullest of times. He cites the instance of a manufacturer who, despite the fact that public confidence in financial security has been shaken, and notwithstanding that others are calling trade dull and remarking upon the slowness with which bills are met, is able to say that he is doing a good business and that he finds collections easy. Now, what is the suggestion which follows? We find it in the remark of our correspondent, who says that the manufacturer alluded to *advertises* in seventy papers. Ah! There you have it! Activity and intelligence combine to make the perfect business man, and it certainly does seem that the combination is found. There is no boasting about this. The statement shows discrimination, and we are sure that the manufacturer was able to place his goods favorably and profitably. If there are those whose prejudices forbid them to see the force of this suggestion, we would not that they should strain for light that will never come to them; but to those who, seeing, believe, and have neglected to take advantage of means provided for them, we commend the example, and advise them to profit by it.—*American Stationer.*

General Notes.

SINCE 1879 there has been a steady decline in the exports of butter and cheese from the United States. During the season of 1881-82 the export of butter was 41,794,305 pounds, and of cheese 127,989,782 pounds, the total value being \$16,925,545. In the season of 1882-83 the export of butter was 12,348,641 pounds, and of cheese 99,220,467 pounds.

The rag engine invented by Chaudet is said to be very cheap and simple. He uses weak solutions of caustic soda, either in the open air or under small pressure, and keeping the matter continually stirred. After boiling six hours he evaporates the water, so as to obtain the crystallization of the soda combined with the incrusting matters. The desiccation completely desintegrates the cells containing the incrusting matter by making them soluble and eliminable by washing. The cellulose then remains pure. Only eight per cent of soda and ten per cent of chlorine are required by this method.

A Great Struggle.

The struggle between the city of Manchester to secure, at an expense of £6,000,000, a ship canal from Liverpool to Manchester, and the city of Liverpool to prevent the construction, entered upon its sixth week before the Committee of the House of Lords recently. The expenses of the contest have so far amounted to \$1,000,000 in lawyers' fees alone. What right one city can have to hinder an improvement desired by another it is surely not easy to explain. As we understand it, the Manchester men do not ask Liverpool to contribute money to the scheme, but merely to let it alone.

In England the legal and Parliamentary costs of a railway or canal bill are something frightful. This mere paper cost is a serious addition to the actual material cost of building.

PORTAGE LA PRAIRIE.

Dougald Campbell, of this town has sold his farm near Minnedosa for \$3,000.

The Portage Milling Co. shipped the first 1,000 sacks of flour on their Hudson Bay contract last week.

The County Municipality of Portage la Prairie is 26 miles wide, and 30 miles long, and contains 500 resident and 500 non-resident rate-payers, and has a total population of 1,500 souls.

James Campbell has returned from his trip to the Rockies; he does not give a very glowing account of business out West; Silver City is almost deserted, the miners and prospectors having left for Columbia River where gold is reported as more plentiful.

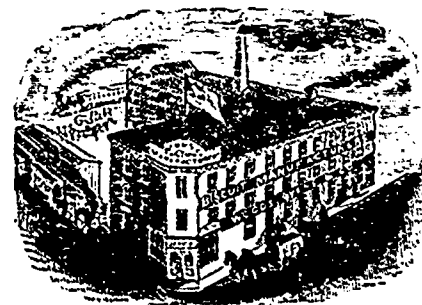
MINNEDOSA.

The building boom continues and the noise of saw and hammer is heard at all hours of the day.

Mr. Cannon will remove the office of the *Tribune* to Roche's Block, Minnedosa street, where a neat and comfortable office is being fitted up for him.

On Fall ploughing the grain is healthy. On Spring ploughing it was beginning to feel the effect of dry weather when a heavy rain (30th May) gave it a new lease of life, and made glad the heart of the farmer.

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