

Great January Clearance Sale.

For the remainder of this month we offer without reservation our entire stock of
Ladies' Winter Hats and Mantles,

At a Discount of 25 per cent., for Cash.

This stock comprises all the LATEST STYLES and Materials and is indeed worthy of your inspection.

Call as early as possible and inspect this wonderful stock of Ladies' apparel. First Come First Served.

No Approbation.

Marshall Bros

How to be Popular.

By RUTH CAMERON.



RUTH CAMERON

"I don't know whether you can help me or not, but I feel sadly in the need of advice. To be brutally frank, I can make fellows like me. That seems crude and foolish, but I don't mean it as such. I'm getting so discouraged; other girls have boy friends and have such a good time, while I seem destined to be an old maid."

"This is the key sentence of a state of mind which a dear little letter friend puts to me to try and heal. Some such girls in every neighbourhood are to be found."

I am writing about her because it is such a very typical case. I don't suppose there is a town in this whole country where there aren't at least a few girls who feel just that way. My heart aches for them, not because I believe they are destined for unhappiness, but because I know how black things look to them just now.

My little friend goes on to describe herself. She is seventeen, but looks older; she is neither especially pretty, nor plain; she doesn't mean to be a prig but does hate "mushiness"; many of the parties she attends seem foolish to her; she is getting to have that "out of it" feeling.

Now, this is what I have to say to her, and to the rest:

First; I doubt if you will ever be generally popular.

Secondly; I believe that in all likelihood you will marry, and marry happily.

The Girls Men "Rush" And The Women They Marry.

There is no use blinking the fact that boys, and grown-up boys, like certain qualities in the girls they run about with that you do not possess. They like prettiness; they like high spirits that are forever ready to laugh and fool over anything, or nothing; and they like "easiness" or "mushiness." But they do not always marry these girls, by any means.

You are, I should say, the sort of girl who will attract men, not by a first meeting, but through propinquity.

I once knew a girl who was something like you, and felt just as un-

happy as you do at seventeen. She had absolutely no attention from men, yet she was the first of her set to marry, and married well.

Don't Be Self-Righteous.

As to the present, here are a few suggestions that may help a bit right now:

Don't be too serious-minded, or too restrained in your laughter. Be careful not to be self-righteous in your avoidance of "mushiness."

Try not to be self-conscious, and too anxious to make an impression. Think not of yourself, but of the boys you are talking with. Take an interest in their interests. Flatter them a bit.

Be a sport in the best sense of the word, ready for a good time, enthusiastic, quiet to enjoy, and admiring. Boys of all ages love those qualities.

Milady's Boudoir.

WATER AS A REST.

Many of us tired to the bone, and feeling as if life itself is an effort, dreadfully drag ourselves through the process of dressing for just one more social duty before our weary body can indulge in the sleep it craves.

But there is a way to rest up quickly, and effectively, should one care to make a little effort, and the result is marvelous.

Pin a towel around your head, turban fashion, to protect your marcelled tresses, and another around your neck to protect your lingerie from the moisture. Then turn on the cold and hot water faucets. When the water is quite hot and the other stream very cold, dip two folded towels into the hot, wring them out and hold them to your face for a second. Now take two more towels and do the same with the cold water.

Alternate the two extremes this way until you begin to feel the effects of the cold towels.

Then if you give yourself a hasty massage with some good cold cream, you will be surprised when you glance again into the mirror.

All the tiny nerve lines will have disappeared, your skin is wonderfully freshened, and you have a faint, alluring tinge of color, your headache has gone, and you now have a renewed force to urge you on for the impending social of the evening.

When you want Sausages, why—get ELLIS'; they're the best.

Eggs!

READY FOR DELIVERY TO-DAY:

70 Cases Fresh Eggs

'Phone 480 at Once for Quantity Required.

Soper & Moore
Wholesale Importers and Jobbers.



SCARS OF GRIEF.

I should not like to pass away And stand before my God and say: "I have not shared another's woe. I have not felt a bitter blow. I know not what it is to fail— To stand where doubts and fears assail."

And still be true; I have not kept My vows against great odds, nor wept In sorrow's hours. From birth to now No line of care has seared my brow.

"I know not what it is to fight For any principle of right. I've never stood where death is nigh And in those moments questioned why And found therein the strength to bear."

The ache and anguish lodging there. I stand before the great white throne Untried and my worth unknown."

When it shall come by time to go I want to stand with them who know Just what it means to live and bear Life's common round of grief and care.

I want to say that I have wept And still my faith in God have kept: Stood firm, when storms of doubt began.

And tried my best to play the man. When I shall pass beyond the stars My soul may glory in its scars.

Household Notes.

Roman hyacinths are easier to grow indoors than Dutch hyacinths. The most costly way of buying food is by telephone.

Cornmeal fish cakes are inexpensive and delicious. Nothing is nicer for over Sunday than a raised nut loaf.

Mutton is usually good if the outside skin comes off easily. Pig pudding is as wholesome as it is delicious for dessert.

One way to lower the doctor's bill is to raise the fruit ration. It is better to spend money for milk than for meat if one must.

An oiled duster is good to wipe a stove with; also wet newspapers. When sausage is served it is well to accompany it with fried apples.

Cloth May Be Used More

With the scarcity of leather, its attendant high cost, and the prospect of that cost going higher, the demand for cotton cloth is going to be greater, according to a dealer in Rochester, N. Y. Price of the commodity dropped 10 cents a yard a few days ago but afterwards recovered in part and probably will continue upward for a time. Since the signing of the armistice in November operatives in the cotton cloth industry have been optimistic of a clearing of conditions and this optimism seems to have been justified by the sales that have been made at spot and for future delivery at fairly high prices. The colorings in cloth shoe tops are to be reduced in number very materially, for instead of the half-hundred or more shades it is probable that they will not exceed three. The shades that will be the most popular and will be pushed by manufacturers will be battleship gray, Arizona and chestnut, the market will be so thoroughly cleaned of certain grades of leather that by the middle of February the only recourse will be the use of cloth for tops.—Shoe and Leather Reporter.

Prices Going Higher, Says Wife.

"Higher prices rather than lower prices are indicated by conditions in the leather and labor market," says Sol Wile, of Rochester, secretary of the National Boot and Shoe Manufacturers' Association. Labor costs are higher than when spring orders were taken, she says.—Shoe and Leather Reporter.

T. J. EDENS.

CAL. NAVAL ORANGES.
CAL. LEMONS.
25 BXS. TABLE APPLES.
GRAPE FRUIT.
CRANBERRIES.
P. E. I. POTATOES.
CARROTS.
PARSNIPS.
BEET.

KIPPERED HERRING.
FRESH FROZEN CAPLIN.
FRESH FROZEN CODFISH.
30 BXS. CANADIAN CHEESE.
10 BXS. CREAMERY BUTTER.
2 lb. Prints.

By S. S. A. 30lb. 25 Cases C. D. S. Marmalade, 1 lb. Glass.

25 Cases Sliced Pineapple, 2 1/2 lb. Tin.
10 Cases Tomato Catsups.
3 Cases Honey.
Baker's Chocolate.
White Icing Sugar.
50 Cases Cal. Currants, 1 lb. Cartons.
30 Boxes Lux.
20 Boxes Sunlight.

**100 Pairs Rabbits.
10 Cases Eggs.**

T. J. EDENS.

Duckworth St. and Ravil's Cross.

MINARD'S LINIMENT CURES DIPHTHERIA.

PUTTING IT OFF.



WALT MASON

If things were always done just in the nick of time, we all would have more fun, there'd be less grief and crime. "When comes tomorrow's dawn," I hear the voter talk, "I'll sprinkle ashes on that damned icy walk. I know you fret and chafe, because I put it off; I know it isn't safe for any guy or tof. But I am tired to-night. I have no strength or pep, my headache is a fright. I will not stir a step. I labored in the mart, through-out the long sad day, and I've a broken heart and whiskers turning gray. My hours of toil are through, and here I sit and rock; I am too tired to strew cheap ashes on the walk." Meanwhile some worthy gent goes totting up the street; on urgent errand bent, he wields his trenchant feet. He strikes the glary walk where ashes are not strewn, than falls around a block beneath the wintry moon. His tuckers and his bibs are spoiled, that once were fine; he's caved in all his ribs, and spoiled a useful spine. And when he's borne away upon a cellar door, I hear that voter say, the while he walks the floor, "Ah, me, and eke ah, you! My soul is stained with crime. Why did I fail to strew the ashes there in time?" His tears are all in vain, struck is the hour of fate; he would be safe and sane, when it is just too late!

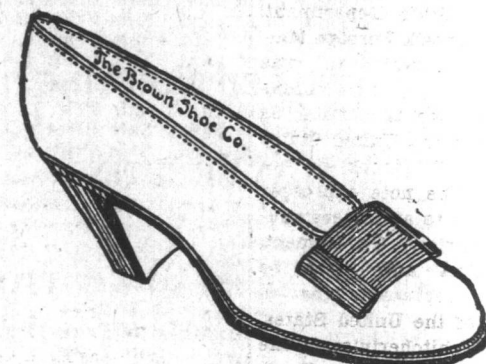
Items of Interest.

Ralph Adams Cram, a member of the Boston Planning Board, told the members of the Boston Housing Association on Friday that he had found at the Fore River yard of the Bethlehem Shipbuilding Corporation, a die cutter who received \$224 for one day's pay. For a period of four months this man averaged \$220 every working day. Mr. Cram said. The die cutter, according to Mr. Cram, was given a new machine to work with, which made it possible to increase his output greatly, while the piece-work basis upon which he was paid, remained unchanged for the period of his record wages.

The London Daily News says: "A British secret naval code book fell into German hands, and Admiral Hall knew it. So a number of spoof messages were issued to the Grand Fleet from Whitehall in the stolen code, ordering off a great part of the Fleet on a certain trip, and leaving a relatively weak force to maintain the blockade. The industrious German promptly decoded these messages, and as a result the High Seas Fleet came out and the battle of Jutland followed. If the weather had only been a little kinder then, there would have been no German fleet to surrender now."

Patrick Kehoe, who is dead at St. George, N.B., was 95 years of age. James McKelvey, stepfather of Mr. Kehoe, died several years ago at the age of 115. He was undoubtedly the oldest man in New Brunswick, if not in Canada. The two old gentlemen resided on a beautiful farm in Red Rock, N.B., and were known far and wide. Years ago they guided fishing parties and hunters in that section and no sportsman visited Red Rock without an interview with the two old men. Mr. Kehoe lived to see all his neighbors in Red Rock join the silent majority or leave the country. He was a typical Irishman, witty and rugged.

INVEST YOUR MONEY IN SMALLWOOD'S BIG SHOE SALE!



LAST CALL TO OUR SATIN AND POPLIN FOOTWEAR SALE.

Ladies' Pumps, all shades, price \$1.50.
Ladies' Blk. Satin Butt. Boots, price \$2.50

P. S.—This Shoe Sale will not in any way interfere with our regular Shoe Trade or our Ladies' Showroom, where the fitting of fine shoes is being done, but will be conducted in the outside Shoe Store, where these goods will be displayed.

F. Smallwood,
THE HOME OF GOOD SHOES.

Jan 15, 19.

Your Feet Will Never Behave

And you really can't expect them to, when you listen to Columbia's Dance Records—one-steps, two-steps, waltzes and fox-trots.

Come in and listen to these Columbia Records—as many as you would like to hear. And you will hear them at their very best, played on the Columbia Grafonola.



Columbia Grafonolas and Records



We have many other Columbia Records that will please and thrill you—the newest popular and patriotic songs, instrumental and vocal selections by world-famous artists, a splendid variety of band and orchestral music.

U. S. Picture and Portrait Co.
Grafonola Dept.

Shirriff's Jelly Powders, assorted,

\$20.00 Gross; \$1.70 Dozen.

White Laundry Starch.
Lux, Small and Large.
50 Cs. Eddy Safety Matches.
150 Boxes Sun Paste.
Campbell's Soups, viz.:
Tomato.
Ox Tail.
Mock Turtle.
Vegetable, etc.
FRESH EGGS.
FRESH RABBITS.

California Oranges.
California Lemons.
Table Apples.
Grape Fruit.
Finest F.F.I. Cheese.
"Salada" Tea, Brown Label, 70c. lb.
"Salada" Tea, Blue Label, 80c. lb.
"Salada" Tea, Red Label, 90c. lb.
"Salada" Tea, Gold Label, \$1.00 lb.
FRESH SALMON.
FRESH CODFISH.

C. P. Eagan

Duckworth Street and Queen's Road

Day's Message

WOMEN'S PETITION

PARIS, Jan. 21.—French women have a petition to the member of the League of Nations, asking for the name of thousands of women and children, who were systematically killed and subjected to forms of ill-treatment at the hands of the Germans, during the war. The petition adds, "in order to prevent the recurrence of such atrocities, we ask that they be condemned as crimes against the common law."

NEW C. G. R. STEAMER.

OTTAWA, Jan. 21.—The new Government steamer, the "Voyageur," which was recently, has sailed from Halifax. She will be in the control of the Canadian Railways at Halifax.

ON TO SWISS PRESIDENCY.

PARIS, Jan. 21.—The President of the Federation, arrived in Paris. He was met at the station by Poincaré, and accorded honors usual in the case of a Government head of state. The President was warmly received by the crowd that had gathered to give him an ovation as he entered the city.

BOLSHEVİK PROPOSAL.

STOCKHOLM, Jan. 21.—The Russian Ambassador in London, who was in London, forwarded on Saturday the State Department's proposal by Bolshevik Foreign Minister Litvinoff, in which it was stated that the original Russian intervention in Russia was not a Government proposal, but a private proposal by Senator Hitchcock, and that the note expressing the American Government's opposition to the proposal was not a Government proposal, but a private proposal by the American Government. The Russian Ambassador also stated that the Russian Government was not in a position to accept the proposal, and that the Russian Government was not in a position to accept the proposal.

PARLIAMENTARY DEMAND.

DUBLIN, Jan. 21.—The House of Commons, in its debate on the Irish Home Rule Bill, today, while a declaration of independence was read, announced the establishment of an Irish Republic, and demanding the establishment of a new government. The House of Commons, in its debate on the Irish Home Rule Bill, today, while a declaration of independence was read, announced the establishment of an Irish Republic, and demanding the establishment of a new government.

TRouble in London.

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PEACE COMMISSION.

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NOT UNANIMOUS.

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