

POOR DOCUMENT M C 2 0 3 5

THE EVENING TIMES AND STAR, ST. JOHN, N. B., TUESDAY, MAY 15, 1923

CLERKS HAD SALE AT GILCHRIST STORE

Heads of Departments Kept
Hands Off, Leaving All
to Employees—No Prizes
Were Needed.

Salesclerks and the non-selling force of the Gilchrist Company in Boston recently conducted a sale during which the department managers were absent with official leave. From beginning to end the sale was operated solely by members of the Gilchrist Association, comprising employees of the store.

Even the advertising for the event was left to the employees. A small announcement appeared in the local newspapers and the rest of the publicity was obtained by salesclerks and service employees sending out personal letters and calling customers on the telephone. One enterprising salesclerk sent out more than 200 letters and every night got in touch with scores of customers by phone.

The store was divided into twenty-eight groups, seventeen from the upstairs departments, and eleven from the basement by a committee representing each of the selling and non-selling departments. The committee also set its sales quota for each department.

Previous to the opening of the sale the management decided to allow the salesclerks to determine what would be the best kinds of merchandise to feature. Blank forms were distributed and the selling force listed the desirable merchandise and the prices at which it should be sold. In all cases where goods were listed which the store did not carry, it was up to the buyers to secure them.

Perhaps the most interesting thing about the sale was that the store did not have to offer cash prizes to arouse selling interest and enthusiasm for the event. Each day two winning departments were chosen, one from the basement and the other from the upstairs store, and the winners treated to a dinner in the association lunch-room in the store building.

SISTER NOT LIABLE FOR BROTHER'S BILL

Ottawa Doctor Loses Appeal
in Toronto Court.

Toronto, May 15.—A sister does not become liable for her adult brother's doctor bill just because she called her doctor to attend to him is the decision of the Appellate Division which has dismissed the appeal of Dr. J. Lorne Graham, of Ottawa, from the decision of Judge Mulligan in the First Division Court of Carleton County.

In 1920, Napoleon Constantineau, a civil servant in the Railway branch, became seriously ill, and in an unconscious condition he was removed from his apartment to the home of his sister, Mrs. Laura G. Brunet, where it was thought he could have more quiet.

Mrs. Brunet asked Dr. Graham, who was attending her, to take her brother's case. Dr. Graham took charge on June 8 and continued in attendance till Constantineau's death towards the end of August. Constantineau never regained consciousness. The doctor's bill was \$284.

Mr. Justice Logie remarks that Dr. Graham elected to treat the deceased as his debtor. He billed him during his life and his estate after his death. The doctor cannot now change his election.

"The sister was under no legal obligation to maintain her brother," says another member of the court, "and if the plaintiff intended to rely on her credit for his remuneration, he should have made the situation plain."

RECENT DEATHS

Mrs. Jeremiah Harrison.
Many friends in the province will learn with regret of the death of Julia, widow of Jeremiah Harrison, which occurred at Fredericton yesterday in the eighty-eighth year of her age. Mrs. Harrison was a daughter of the late Canon Harrison, who was formerly rector of St. Luke's church. Her husband was one of the prominent business men of St. John, and for many years conducted a large wholesale grocery business in the city. Ill health compelled her to take up residence in Fredericton and the family removed to the capital some years ago. Mr. Harrison died about ten years previously. Two daughters survive, Mrs. D. B. Lawson and Miss Harrison, both of Fredericton. The body will be brought to St. John and the funeral will probably be held on Wednesday from St. Paul's church.

CEDAR HILL DIRECTORS.

An assessment plan was decided on at the monthly meeting of the Cedar Hill cemetery directors, which was held last evening. The legislature of 1922 passed an amendment to the cemetery act giving the directors power to assess lot holders one per cent. per square foot, providing the lot holders at their annual meeting by two-thirds vote accept the amendment, and the Cedar Hill Cemetery Company accepted the amendment. Money has been expended for a vault, putting in a new water system and adding the Manawagonish road extension to the assets. These expenditures have left the company without a reserve and have made the company responsible for \$2,000. There are

So Fashion Walked With Sweet Economy

It's safe to say it now—the prices of those magical modes of summer worn by the models yesterday were not hifalutin in the least. In fact they were so low that folks might not have come had they known—but now they have actually seen their charm and worth, here goes.

That chess board cotton crepe knit of Absinthine green with the gold girdle and rosette and panelled open to show a white facing—it's no more than \$19.75. See by the window.

The ratine striped voile in rose, girdled in gold, panelled and having slashed sleeves—\$16.90, that's all.

The Irish linen dresses, high mandarin collars on some—\$11.90.

The Grass Cloth suits trimmed in Cere satin—\$26.75. The special Homespuns, \$24.75 and \$26.75. The windows bear this out—look as you please.

The Tot Party Frock

Those flounced Organdies in Blue, Pink or Yellow, sashed with a sprig of roses—they are only \$8.75 for ages 8 to 14.

And those cool and guaranteed dresses of Sun-Resista—Yellow, Mauve or blue, smocked and embroidered by hand—\$3.95 would take one for any kiddie from 2 to 7.

cuffs, a touch of smocking and back-tying sash—happiness for little girls of 2 to 7 for \$3.65.

That striped Voile, mated in Green and white or blue and white, with the feather stitched white Peter Pan collar and

A stirring range of Gingham, Voiles and Chambrays, sashes tying at both hips and having contrasted collars—ages

2 to 14 between \$4.95 and \$1.65. Guaranteed Chambray and Sun-Resista rompers with touches of nursery embroidery remarkably priced at \$1.25 to \$2.25.

Pique Sun Hats 75c. and other dainties up to splendidous organdies at \$1.85.

DANIEL
CORNER KING

81 King Street

The HOOVER

MADE IN CANADA
Your Opportunity to Buy a Hoover
Special Selling Offer

\$5.00--First Payment

Balance in Small Monthly Payments

Every woman interested in the proper care of a home should have one of these wonderfully effective labor-saving machines.

It thoroughly cleans all carpets and rugs without the necessity of removing them from the floors. Does away with house cleaning periods forever and keeps the home immaculate at all times.

Once an owner you will wonder how you ever managed without a Hoover.

Remember!—Only the Hoover beats—as it sweeps—as it suction cleans. SPECIAL OFFER NOW AVAILABLE

Phone Main 2400 and ask for the Hoover man to come to your home and demonstrate this machine on your own carpets. Or, if you prefer it, have him demonstrate here in our carpet department.

Germain Street Entrance

Manchester Robertson Allison Limited
KING STREET GERMAIN STREET MARKET SQUARE

DISCOVER HOARD IN IRISH CABIN

Old Pensioner was Found to
be Wealthy.

London, May 8.—(By mail).—In a little mud cabin at Ballintubber, in a remote boggy reion of Roscommon, Ireland, a quantity of gold and silver coins and notes, hoarded by an aged pensioner, has been discovered.

A half hundredweight four bag, which was bursting with 4s. and 5s. pieces, was found, together with \$800 in gold and \$700 in notes. The paper and gold coins were stored in three stockings.

Patrick Leech, who was seventy-six years old, and an old-age pensioner, lived the life of a recluse at the cabin, which was about ten feet square.

No human being or animal was seen at his abode, and people were mystified how he obtained his food.

He was known in the district as "Faddy, the pensioner."

He boasted that he had never had a day's illness, and refused help from relatives and neighbors.

The other day he was found dead, and searchers for the first time realized that the old man was comparatively wealthy.

The stockings containing the gold and notes were hidden in holes in the wall.

On the night of his death, his first cousin, as next-of-kin, carried all the hoard to his house, a short distance away.

A few hours afterwards armed men entered the cousin's house, but the money had already been conveyed to a place of safety.

The invaders, incensed at the manner in which their designs had been

PLACQUES —AND— STATUARY

Ivory Finish, at greatly reduced prices.
Some splendid subjects to choose from.
W. H. HAYWARD & CO., LTD.
85-93 Princess St.

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The Early Summer Bride



All her clothing needs are here in fine varieties. Equitable hand work and exquisite fabrics combine to make irresistible garments of which any dainty bride would be proud. Youthfully styled and correctly colored—to wear them promises much pleasure.

Of Great Importance—Her Frocks

The wedding dress must of necessity be the daintiest creation one could imagine. And that's what you'll call a beautiful dress we have ready for you here. It is of pure white tricotsham heavily beaded in crystal. Just the sort of dress you'll like best with bridal veil. Price \$75.00

An Afternoon Dress of barley brown Canton crepe has front and black panel of heavy oriental embroidery. Side skirt panels are pleated and a ribbon girdle in matching shade terminates in a large full bow at the side. Price \$76.50

Sport Dress of white and tan India printed crepe in fashioned with Deauville Necktie. Skirt has plain white pleated side panels and a loose belt may be tied wherever desired. Price \$40.00

A washable frock for a warm day is made from cool, coral pink voile. Front, back and sleeves are daintily trimmed with hand drawn work. It is most attractive. Price \$27.00

Skirt and Sweater For Sports

A wrap-around skirt in camel color with darker overcheck is considered very new and may be worn nicely with knitted jacquette in camel shade with interwoven threads of silver silk. Skirts \$18.25
Jacquette \$7.50

Her Suit Must be Smart

A three piece suit she'll want of course, and the answer lies perhaps in this model of sand tricotsham embroidered in self shade outlined in green. Costume jacquette and coat thing are of Paisley patterned silk to match, with green the predominating color. Price \$76.50

She'll Need Several Hats

Hat of fancy mohair braid is in dark brown with facing of sand crepe-de-chine. Brim is slightly drooped and is trimmed with flat hand-made rosettes of velvet and crepe shading from pink to dark brown. It's extremely good looking. Price \$24.00

Small hat of pearl grey crepe-de-chine has dark blue facing and is trimmed with flat floral rosettes in harmonizing tones of grey, green and palest pink. Price \$10.75

A Wonderful Wrap

And it should be hers. Fashioned from black satin-striped Roshanara crepe. The collar is gathered full at the back and fastens jauntily by means of two large oxidized buckles with settings of orchid shade. Suspended from buckles are long black silk cords with heavy silk tassels. Wrap is beautifully lined with orchid alltime crepe. Price \$62.00

A Cozy Camel Coat

A "Jaeger" to be correct. Made in smartest English style with raglan shoulders, belt and large patch pockets. Lined to the waist with satin. Price \$55.00

Beaded Hand Bags in new shades and colors to harmonize with Coat or Costume. Gives in the new long wrist or short two done styles. Some are smartly embroidered. Handkerchiefs in white or colored linens. Hosiery of finest silk in heavier qualities for sports wear.

All these things and many more equally charming await the choosing of the early summer bride and her attendants.

Manchester Robertson Allison Limited
KING STREET GERMAIN STREET MARKET SQUARE

HILTON TO LEAVE ON THURSDAY

Final Arrangements for His
Departure Made at Meeting
of Executive—Lord
Beaverbrook Appealed to.

Final arrangements for Hilton Belva's departure for England were made last evening. He will leave here Thursday evening for Montreal and there embark on the Cunard liner Andania for London. Lord Beaverbrook, a former New Brunswick, has been requested to arrange for Hilton's stay.

Preliminary details were adjusted for Hilton's departure on Thursday evening for Montreal at a meeting of the Citizens' Committee last evening in the Board of Fire Underwriters' rooms. The shell he will take with him will be crated today and will be transported on the Andania free of charge.

An effort will be made to interest several well-known Montreal men to assist the champion during his short stay in the metropolis. He is expected to arrive in London on Monday, May 28, and will go into training at once, possibly with Barry, former world's professional sculling champion. Hilton's stay in England will be from six to seven weeks and, according to present plans, he is due to arrive in Canada about the middle of July. It is improbable that he will come to St. John; he probably will keep straight on to St. Catharines and there defend his Canadian title on July 29. He may elect to compete in the United States national meet at Baltimore early in August. So, at present, it looks as

though St. John will not see her famous sculler for several months when he leaves here on Thursday. Hilton probably will leave on the late train and a big crowd is expected at the depot to cheer him.

The committee is counting on support from Lord Beaverbrook. A sum of money will be placed in charge of Lord Beaverbrook for expenses in connection with Hilton's training period. A new shell will be constructed for him in England by the Sims Company, which will be notified of the dimensions soon.

After the meeting had adjourned, a telegram was received by the secretary of the committee from Joe Page expressing his willingness to look after Belva on his arrival in Montreal and to provide for the transportation of his shell and rowing machine from the station to the steamer.

Chicago has an area of 123,000 acres.

Contrary to common belief, electric storms do not sour milk; high temperature does it.

Russian cable is the most expensive in the world.

Canada has 39,400 miles of railroad.

Thousands Have Figured. Have You Made Your Estimate?

Take a look at the jar. It contains only beans. The Problem is Quite Simple.

Keep in mind that the Price is a Brand New "St. Touring Car."

FOR MEN, SPECIAL PRICES HAVE BEEN SET FOR WEDNESDAY

Men's Work Trousers \$1.95

Men's Work Shirts 89c

Men's Negligee Shirts 89c

Men's Sox 19c

Men's Jersey Sweaters \$2.50

Men's Balbriggan Combinations \$1.00

FOR BOYS

Boys' Combinations 89c

AMDUR'S, LTD., - No. 1 King Square

TRIED TESTED PROVE

Everplay

Cannot injure record. Each needle plays 27,000 records. For sale Germantown street, or mailed to any address on receipt of \$1.25.

Z. L. POTTS, 56 Germain Street