REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :605-DETROIT

004-DEFENCE PROGRAMS,PRODUCTS,SERV
UNITED STATES OF AMERICA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	CONTACTS AT COMPANIES INVOLVED IN U.S. MILITARY PRODUCTION INCREASED SUBCONTRACTING OPPORTUNITIES FOR CDN COMPANIES	
	I.D. & RECOMMEND POTENTIAL INT. DEV. PROJECTS ADDITIONAL OPPORTUNITIES FOR CDN PARTICIPATION IN U.S. R & D	PROJECTS & SUBSEQUENT PRODUCTION.
	INCREASE AWARENESS OF DDSA, OPSA AND CDN INDUSTRIAL CAPAB. ADDITIONAL SALES OPPORTUNITIES.	
	PROGRAM TO EXHIBIT CDN VEHICLES PRODUCT & TECHNOLOGY ENHANCED AWARENESS OF CDN PRODUCTS & CAPABILITIES. AD-	DITIONAL JOINT DEVELOPMENT POSSIBILITIES.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2	General Dynamics Land Systems Division Bidders Conference, Troy, Michigan.	Discussions with Canadian company representatives in attendance. Introduction of company reps to GDLS personnel and to program office Abrams Tank System.
QUARTER: 3	a) Participation in AUSA Conf,WSHDC,16-18 Oct.; b) Visit to NAC, NWSC & defence industries in Indiana, Dec. 89.	a) Met with Cdn exhibitors & visitors, explored subcontracting opportunities with U.S. prime contractors; b) Toured facilities & explored opportunities for Cdn contractors & subcontractors.
QUARTER: 4 -----		