

REPORT 4A  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES  
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 422-VIENNA

- VISIT OF ALBERTA TEAM HEADED BY DM G. DE RAPPA - APRIL
- VISIT OF DSS/DND TEAM RE STEYR CONTRACT - APRIL
- VISIT OF SANDT SENIOR ADVISOR HOWE - JUNE
- VISIT OF NRC/IRAP TEAM - JUNE

ANTICIPATED RESULTS

- TO DEVELOP HYBRID SALES
- TO OBTAIN END USER CONTACTS
- TO PROMOTE THE COMPANY TO BLENK FOR THE PRIVATE SECTOR AND TO PROMOTE NATIONAL SALES
- INCREASED SALES AND PROFITABILITY
- EXPOSURE AND SALES IN THE PRIVATE SECTOR

- TO STRENGTHEN RELATIONSHIPS WITH COMPANY'S

F. H. V. BILDER  
OBTAINED INFORMATION ON DOCUMENTS ON THE USE OF COE  
ULTRASONIC WELDING TECHNOLOGY  
IDENTIFIED CCC & INDUSTRY GROUPS WHO WOULD BE  
EFFECTIVE FOR THE USE OF THE USE OF COE  
TECHNOLOGY AND OBTAIN THE CONTACTS OF THE  
ADA.

ONE SUCCESSFUL SALES CONTRACT REPORTED  
TO BE OBTAINED BY THE COMPANY TO BE OBTAINED BY THE  
HYBRID COMPANY CONTRACTS USED TO OBTAIN THE  
IN FULL WITH WHICH HE WILL BE  
MADE ON 3 PLANTS & AROUND THE AGENCY  
MANAGEMENT ESTABLISHED. -ARRANGED MEETINGS WITH  
TO INCREASE SALES AND PROFITABILITY

UNPLANNED RESULTS

TRACKING  
EQUIPMENT  
QUARTER  
HIGH  
MONEY  
CONTACTING

QUARTER  
MONEY

QUARTER  
MONEY

QUARTER  
MONEY