

TRADE TRACKING SYSTEM

88/03/16

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1987

POST : HAGUE, THE

	NUMBER	% OFFICER-TIME		TOTAL-TIME
		CANADA	LOC-ENG	PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA	94	4.50	14.00	0.51
FROM TERRITORIES	61	3.00	5.66	0.23
B. VISITS TO CLIENTS IN TERRITORY	VISITS : 75	12.50	5.00	0.40
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS	5	7.50	0.00	0.15
MISSIONS	6	7.50	0.00	0.15
OTHER	1	0.00	0.66	0.02
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	18	5.00	2.00	0.16
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA	50	5.50	5.00	0.26
FROM TERRITORIES	96	2.00	24.66	0.78
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	36	0.00	5.00	0.15
CONNECTIONS ARRANGED	23	2.50	3.66	0.16
G. PARTICIP'TN IN PROG-RELATED EVENTS IN CANADA	3	2.50	9.00	0.32
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS	25	10.50	5.66	0.38
FROM OTHER GOV'T SOURCES- CONTACTS	52	5.00	3.66	0.21
- REPORTS	54	5.50	4.00	0.23
I. ADMINISTRATION:				
PROGRAM MANAGEMENT & ADMIN.		20.50	4.33	0.54
LEAVE, PROFESSIONAL DEVELOP		5.00	7.33	0.32
J. SERVICE TO OTHER MISSION PROGRAMS		1.00	0.33	0.03
***** TOTALS *****		100.00	99.95	5.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 73
FROM TERRIT : 77

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 13

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 2
- LOCALLY-ENGAGED : 3