

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the July - September 1989 period fourteen posts reported the following business activity:

59 EXPORT SALES WORTH \$149.8 MILLION

39 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

2 NEW JOINT VENTURES/LICENSING AGREEMENT

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$1.5 MILLION

6 TECHNOLOGY TRANSFERS \$1.6 MILLION

HIGHLIGHTS:

\$ 73.4 million sale of aircraft to Bahamas (Kingston)

\$ 24 million sale of cellular radio equipment (Mexico)

\$ 20 million sale of aircraft (Caracas)

\$ 10.5 million sale of telecommunications equipment (Port-of-Spain)

\$ 4.8 million sale of malting barley (Mexico)

\$ 2.6 million sale of telecommunications equipment (Bogota)

\$ 1.9 million sale of mining equipment (Lima)

KEY STATISTICS: for the fourteen posts reporting workload information

		<u>Missions Reporting To</u>	
		LCT	LST
No. Trade Enquiries	Cdn	1765	2215
	Local	1823	2577
No. Investment Enquiries	Cdn	18	17
	Local	22	52
No. Business Visitors	Cdn	172	346
	Local	583	550