

*Postings***Trade Commissioners at Your Service**

New trade commissioners have been assigned to Canada's posts the world over. They are, by location and name:

Algiers — J. Morrow
 Algiers — J. Broadbent
 Amman — M. Abou-Guendia
 Ankara — R. Henry
 Atlanta — J. Graham
 Auckland — J. Schwartzburg
 Bangkok — A. Pag
 Barcelona — R. F. Désamoré
 Beijing — G. Manuge
 Beijing — G. Potvin
 Bonn — F. Hess (investment)
 Bonn — G. Tognet
 Bonn — E. Mallory

Boston — M. Rooney
 Brussels (EEC) — S. Brereton
 Bucharest — T. Greenwood
 Buenos Aires — D. Cohen
 Buenos Aires — K. Beacock
 Buffalo — J-G Tardif
 Canberra — R. Pudifin
 Canberra — P. MacArthur
 Caracas — D. Goldfield
 Chicago — C. Patton
 Dallas — W. Maybee
 Dayton — A. Lyons
 Detroit — N. Dellavalle
 Dusseldorf — C. Nagy
 Helsinki — L. Battel
 Hong Kong (language) — S. Fraser
 Hong Kong — A. Argyris
 Houston — S. Szukits

Jakarta — L. Gies
 Kingston — D. Shearer
 Kingston — I. Burchett
 Kuala Lumpur — D. Mulroney
 Kuwait — D. Abletta
 Kuwait — R. Farrell
 Lima — R. Mailhot
 London — P. MacKinnon (investment)
 London — M. Clark
 London — C. Latour
 Manila — D. Bishop
 Manila — D. Caldwell
 Melbourne — G. Rishchynski
 Milan — N. Lomow
 Minneapolis — R.C. Lee
 Moscow — V. Smith
 Nagoya — R. Mason
 New York — A. Dann
 New York — N. Guérin
 Orlando — M. Saucier
 Paris — L.R. Kohler
 Paris — P. Boulanger
 Philadelphia — G. Lemieux
 Princeton — B. Leger
 Rabat — R. Marceau
 Riyadh — G. Rassam
 Rome — D. Shortall
 Rome (FAO) — A. Andrigoe
 San Juan — G. Milot
 San José — D. Jacques
 Santa Clara — L. Branch
 Santa Clara — C. Miller
 Sao Paulo — S. Blake
 Seattle — R. MacNab
 Seoul — D. Daley
 Seville — P. Veilleux
 Singapore — M. McCormack
 Stockholm — C. Thornley
 Sydney — F. Uy
 Tehran — D. Haro
 The Hague — P. Brettle
 Tokyo — S. Wilson
 Tokyo — L. Scanlon
 Tokyo — G. Brunet
 Tokyo — M. Romoff
 Washington — C. Duguay
 Washington — D. Weiner
 Washington — D. Buxton
 Wellington — K.L. McFarlane

CONTRACTS AWARDED

Chemetics International Company Limited, Vancouver, has won a contract with Phoenix Pulp and Paper of Thailand to supply engineering services, equipment and materials for an integrated chemicals bleaching plant. The Export Development Corporation (EDC) will provide financing of US \$5,720,000 and the Canadian Imperial Bank of Commerce will lend an additional US\$4,300,000 to support the sale.

National Oilwell Canada Ltd., Calgary, has concluded a sale of equipment to the Oil and Natural Gas Commission of India (ONGC) with financing of up to US\$141,500 by the Export Development Corporation (EDC). National Oilwell is well-known in the oil and gas industry and has had significant success in export markets.

Varnet Corporation, Montreal, has an agreement with Carlson Systems Corporation of Omaha,

Nebraska. The contract, valued at \$1.8 million, calls for the installation and distribution of software modules.

Bell Helicopter Textron, Ottawa, has been awarded a contract to supply a 206L III helicopter to a Czechoslovakian buyer. Financing of up to US\$960,000 is being provided by the EDC.

General Electric Canada Inc. concluded a sale of DC electric motors and related services to Mexico with financing of US\$1.033 million from the EDC.

Saskatchewan Telecommunications International Inc. (SaskTel International) will supply telecommunications equipment and services to the Republic of the Philippines, with EDC providing financing up to C\$11.45 million, and the Canadian International Development Agency providing financing up to C\$6.2 million.