October

THRI

P. Pet

enclosii I wish Account last fa That our T have al to the and sti his acc how h have a Book. and gi minute throug addres

W DR So CUNN

GR

Jimmie's Infant Industry

be forced to take up the question in re-sponse to the popular will.

When Congress met, the old man called Jimmie into his room. "You might as well go over to Washington a spell," he remarked. "Things are go-ing all right, but it won't do you any harm to look on and learn, maybe harm to look on and learn, maybe

So Jimmie packed up and hied him to Washington and sat through the slow hearings before the Ways and Means Committee of the lower House, the first preliminary. Foote was there, in the background, but marshaling the forces. Many of the faces Jimmie recalled from the memorable meeting in his father's office weeks before. These men were experts in trade and industry, and were cheerfully bearing witness before the committee to the benefits of an adequate tariff on bananas. The amendment to the existing tariff act would place a tariff tax of thirty-two cents apiece on each banana-this amount having been decided upon as sufficient to afford the

ordinary leeway.

It was a foregone conclusion that the bill would be reported favorably out of the committee, as finally it was. Then came delay, though the bill was

advanced as rapidly as possible on the House calendar. Its advocates knew that a few chronic malcontents might oppose it on the floor, but its passage was assured; in the main it was recognized by its party sponsors as an oppor-tunity for some oratorical efforts that might come in handy back in their home

When the Banana Bill, as it was popularly known, was moved, a flood of minor oratory broke forth. Faithfully Jimmie followed it from his seat in the Jimmie followed it from his seat in the gallery. It was the Chairman of the Ways and Means Committee who was to make the closing speech. When it was known that he would speak, the old man himself came over and sat next to Jimmie. It was Jimmie's own business that was being launched; it was the old man's last project-he knew it; and to have this foremost orator speak in this case was, in a way, like his delivering the salutatory for the opening of Jimmie's career in commerce. There-fore the old man was on hand.

The chairman began with a review of the history of this country; he read the minds of the early fathers of the Republic and praised their transcendent wisdom. Those first early taxes on im-ports, he explained, were but the indi-cation of the finger of Providence in

our destinies. "In those early days of struggle, Mr. Speaker, our country was poor; they dealt thriftily in small foures and had but faintly grasped the full principles of national prosperity. And I call the at-tention of the House, Mr. Speaker—and also of that small, unpatriotic minority who oppose progress and prosperity-to the indisputable fact that our country is more prosperous today than it then: I further emphasize the fact that our tariff taxes were small then and are greater now. Never was the relation are greater now. Never was the relation between the tariff and prosperity more clearly evident.

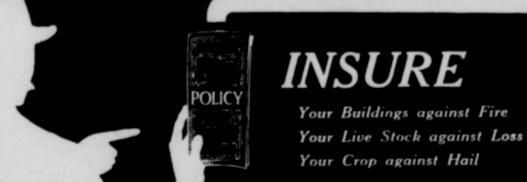
"As we have increased our tariff taxes so has our welfare thrived. Our great West, our vast natural resources, our inventive skill, and our industrywhat are these but tributes to the genius of the tariff tax! Standing before the olemn altar of History, I say to you that those qualities do not make pros-perity. It is the tariff.

"In past decades of timid tariff taxa tion it used to be analogetically stated that the foreigner paid the tax. We are a proud people. Mr. Speaker, and today we meet the issue squarely and say that the foreigner does not pay the tax! With a proper pride and self-respect we pay our own taxes—we ask no one to pay them for us. We have taxed ourselves rich and, as new fields of pros-perity are pointed out to us by the great captains of industry, we should be proud of the opportunity to put our shoulder to the wheel of taxation.

"It has been alleged that this tariff on bananas will raise the cost of the banana to the American people. What of it! Is it to be said that an American is ashamed to buy expensive things-he. the highest paid worker on the globe! For this argument of cheapness I have the least patience. As that great states-



WHEN WRITING TO ADVERTISERS PLEASE MENTION THE GUIDE



We handle all the above classes of insurance. and give the hest possible service at lowest possible cost. Every year brings a large increase in our business, proving that Western Canada endorses our system and methods. We write

FIRE INSURANCE LIVE STOCK INSURANCE HAIL INSURANCE

under policies devoid of vexatious conditions. Our splendid organization works to furnish clients with the best insurance service possible. Policy-holders stay

appreciation of our fair dealings and equitable rates.

Our system was originated with conditions of Western Canada.

For any information, write to any

INSURANCE AGENCIES LIMITED **GENERAL AGENTS**

REGINA BRANDON WINNIPEG SASKATOON EDMONTON CALGARY

Or consult any one of our 1200 Local Agents



BEST SERVICE LOWEST POSSIBLE