# SERIOUS ILLNESS



ND EVENING



"The Hokus-Pokus"

PLOMATIC MISSION"

THE DEAD RETURN.

Send as cur glorious dead
Oh, Ged for an Lour, for a day!
Le' them come and were taken away,
The pashs of the living to tread—
To hear what the living would say.
Open their eyes; let them set
This word from the tyrant set free,
Le' them know, as an silence they slept,
That our pledges to them have been kept
Lord send them to us ones again
Just to know that they died not is vain

## THE CLERK

By Dr. Frank Crane.

From a talk with the manager of a store the other day I gathered the following items concerning what a clerk ought to be.

You can be a cierk all your life, or you can rise to something higher. Your ambitious discontent may be either wholesome or unwholesome; you can tell which it is by thether or not it makes you perform your present duties faithfully.

Your ambitious discontent may be either wholesome or unwholesome; you can tell which it is by .hether or not it makes you perform your present duties faithfully.

The way to get a better position is to fill the position you have better than any one else could fill it.

Be honest yourself, and if you are working with dishontst clerks or a dishonest employer quit your job.

A clerk's best asset is being wide-awake, and that you cannot be unless you get plenty of sleep.

Make your recreation contribute to efficiency in your work.

Wasch the clock when you go to work, but not when you quit.

Be neat. Ninety per cent. of store-customers are women. Please them. Be polite. Everybody likes it. Practise saying "Thank you!"

Keep busy. If you have nothing to do, find something, whether it is for you to do or not. But don't be officious.

Remember your customers' names and faces. Train yourself in this.

Keep a little book.

Never argue. Never give advice. Never be flippant or try to be funny. Be pleasant. Don't look glum.

When a customer is dissatisfied, sympathize, don't antagonize.

Don't say "lady" or "mister." Say "madam" or "isr." i Don't talk price; talk quality.

Talk positively, not negatively. Say "What else?" not "Is that all?" Associate, out of work hours, as much as possible with people who know more than you do.

Save something out of every bit of money you get.

Don't gamble. Invest.

Pay cash for everything you buy for your personal use.

Enjoy your friends. Shun what is called society.

Don't keep up relations with anybody who discourages you.

Read. Read systematically. It you are ever going to get on it will be because of what's in your head.

Associate with people who know more than, you do, who have better manners than you have, and higher ideals.

Be teachable. Be a good listener. Be open-minded.

By practise you can make your voice to have a pleasing quality. This you will find a great asset.

Converse as much as possible with those who use good English, Learn to talk interestingly without the use

# NOTHING IS COMMONPLACE

You are weary, I understand, of living a commonplace life in a commonplace city.

You are tired of seeing the same old streets and houses and stores day after day. Everything is so dull, so drab, so monotonous. Your soul surges to liest sky-scraper.

I warrant that his enthusiasm for

## Mother 'Phoned Home for the Powerful Katrinka to Bring Over the Music in the Piano Bench and That's Just What She Did.



# THE EVENING STORY



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### **RANN-DOM REELS**



## The Correspondence School Deteckative's Latest Adventures

(Continued from page 1, sec. 2.)
of one's own body. They are not so apt to be lost, and detectives do so frequently lose a clue. Nothing but an amputation could make Philo Gubb lose the clue of the golden hairathat, or perhaps a bottle of Mrs. Hodder's hair remover.

When Philo Gubb returned to the Hodder. The state of the law before Mr. Hodder's window was gathered at the gate for the police were just removing Flora Wix's hair. It was a cut off:

"Well, yo haven't found out anything, I guess, Mr. Gubb instantly in the cowboy disguise, spoke to him."

"Well, yo haven't found out anything, I guess, Mr. Gubb "he said.

"Only but that you've got the wrong murderer into charge at the present moment of time," said Mr. Gubb simply.

"I suppose, then," said the chief of the was stont. And may-

MOTHERING LUCILE.

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