

Directory of Aboriginal Exporters

The Aboriginal International Business Development (AIBD) Committee* is pleased to provide this, the Second Edition of the Directory of Aboriginal small- and medium-sized enterprises that are either active exporters or export-ready. The first edition of the directory was released in 1999 with a listing of 218 companies. The second edition contains 470 firms.

WIN Exports (World Information Network for Exports)

All Canadian companies who are exporting or who have the capacity to export can register in WIN Exports, the Trade Commissioners' electronic database of exporters. WIN can be accessed only by Trade Commissioners around the world, Team Canada Inc partners and International Trade Centres across Canada. WIN is used to match Canadian firms with international business opportunities and to assist foreign buyers to source products and services from Canada. All registrants to WIN Exports receive the CanadExport newsletter, published bi-monthly, with articles on trade issues and export opportunities. To register in WIN Exports visit: <http://win.infoexport.gc.ca>.

Roadmap to Exporting

This directory includes an excerpt from the Roadmap to Exporting, developed by Team Canada Inc. The Roadmap is designed to help new and experienced exporters find their way to Canada's best sources of export services.

To order your own free copy and CD-ROM, call Team Canada Inc's toll-free Export Line at 1-888 811-1119. The Roadmap to Exporting is also available online at exportsource.ca.

Export Development Canada

Export Development Canada (EDC), a member of the AIBD Committee, is pleased to provide financial support for the printing of this directory. EDC is devoted exclusively to providing trade finance services to support Canadian exporters and investors in some 200 markets worldwide. Nearly 90 per cent of our customers are smaller companies for which we have developed programs to service their particular needs. Accounts Receivable Insurance, for example, has been used by Aboriginal people — even those with a company located on a reserve — to increase their working capital while reducing the risk that they will not get paid by their buyers. To learn more about EDC's Accounts Receivable Insurance for your business, call 1-800-850-9626.

Department of Foreign Affairs and International Trade

This directory was prepared by the Export Services for Small and Medium-Sized Enterprises Division (TSME) of the Department of Foreign Affairs and International Trade (DFAIT) in collaboration with the Aboriginal International Business Development committee. For further information please contact us at:

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For additional copies of the Directory, please contact DFAIT's Service Desk: Tel: 613-944-4000, 1-800-267-8376 or e-mail: enqserv@dfait-maeci.gc.ca

**Committee members are comprised of the Team Canada Inc. network and other government agencies.*