

(record #: 765)

SECTOR: Information Technologies
AREA: Asia Pacific South
DATE: May 1993
ACTIVITY: Electronics; information booth: International Engineering
Exhibition
LOCATION: Australia
CONTACT: Brian Hood EAITC PST_
TELEPHONE: 613-995-7652

AIEE is an important trade fair in the engineering field. The info booth will distribute catalogues, brochures, & info on Canadian capabilities.

(record #: 766)

SECTOR: Information Technologies
AREA: Asia Pacific South
DATE: May 1993
ACTIVITY: Telecommunications users group; information booth: ATUG '93
LOCATION: Sydney
CONTACT: Brian Hood EAITC PST_
TELEPHONE: 613-995-7652

ATUG is the largest telecommunications show in the southern hemisphere. The info booth is a continuation of Canada's promotional presence in this important marketing venue.

(record #: 767)

SECTOR: Information Technologies
AREA: Asia Pacific South
DATE: May 1993
ACTIVITY: Information technology; investment partnering workshops
LOCATION: British Columbia, Alberta
CONTACT: InvCan
TELEPHONE: 613-995-2783

A seminar series presented in cooperation with the Asia Pacific Foundation, designed to assist Canadian technology firms in accessing Asian sources of venture capital financing. Venture capital practitioners who manage Asian funds will discuss what they look for in investment relationships, and how to find, negotiate, and structure financing deals.