

NO EFFECT ON EITHER..... 4

DON'T KNOW..... 5

QD2 How long do you think it will be before you see any long-term impact on your industry? Will it be:
(READ LIST)

In less than three years?..... 81- 1

In three to five years?..... 2

In six to ten years?..... 3

In more than ten years?..... 4

Already apparent?..... 5

DON'T KNOW..... 6

QD3 What about the long-term benefits of free trade on companies in your industry? Do you think that in the long run, the Free Trade Agreement will benefit your industry, will hurt your industry, or will have no effect one way or another?

WILL BENEFIT..... 82- 1

WILL HURT..... 2

WILL HAVE NO EFFECT..... 3

DON'T KNOW..... 4

QD4 How long do you think it will be before we see any long-term impact of free trade on the Canadian economy? Will it be:
(READ LIST)

In less than three years?..... 83- 1

In three to five years?..... 2

In six to ten years?..... 3

In more than ten years?..... 4

Already apparent?..... 5

DON'T KNOW..... 6

QD5 And, in the long term, what changes would you look for to know whether free trade is having an impact on Canada?
(DO NOT READ LIST)

EMPLOYMENT..... 84- 1,

CHANGES IN PRICES OF GOODS AND SERVICES. 2,

ECONOMY..... 3,

CANADIAN COMPANIES GAINING COMPETITIVE EDGE..... 4,

ENVIRONMENTAL CONCERNS..... 5,

STANDARD OF LIVING..... 6,

GREATER EXPORTS FROM CANADA..... 7,

REDUCTION OF DUTIES ON U.S. GOODS..... 8,

DON'T KNOW..... 39,

OPEN..... 40,

QD6 As a result of the Free Trade Agreement, has your firm identified any new market opportunities in the United States?

YES..... 85- 1

NO..... 2

(DON'T KNOW)..... 3

IF MANUFACTURING, AGRICULTURE OR FORESTRY COMPANY,
ASK QD7

QD7 Do your firm's products qualify for the new tariff schedules under the Free Trade Agreement?

YES..... 86- 1

NO..... 2

(DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Taken advantage of new tariff schedules under the Free Trade Agreement?

YES..... 87- 1

NO..... 2

(DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Increased sales in U.S.?

YES..... 88- 1

NO..... 2

(DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Been able to find lower prices of materials and components from U.S. sources?

YES..... 89- 1

NO..... 2

(DON'T KNOW)..... 3

QD8 As a direct consequence of the Free Trade Agreement, has your firm:

Noticed penetration of the Canadian market for your product by U.S. competitors?

YES..... 90- 1

NO..... 2

(DON'T KNOW)..... 3