

SHARE OF MARKET REPORT

Exhibit X
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WOOD FURNITURE PLANT

States of Study Area		Estimated 1981 Sales (Mil. Dollars)	Share of Market (% of U.S.)	Share of Market (% of Regional)
Pendleton, OR	Harris Pine Mills, Inc.	7.1	.15	6.2
Auburn, WA	Harris of Pendleton	7.3	.15	6.2
Dubuque, IA	Flexsteele Industries, Inc.	7.6	.16	6.6
Fort Madison, IA	Iowa State Industries	7.1	.15	6.2
St. Louis Park, MN	Blessing-Campbell	6.9	.14	5.8
Billings, MT	Rocky Mountain Furniture	6.1	.13	5.4
Bend, OR	Russ-Kerns, Inc.	6.1	.13	5.4
Lincoln, NE	Harris of Pendleton-Lincoln	6.1	.13	5.4
Miles City, MT	Eastern Montana Industries	3.5	.07	2.9
Muscatine, IA	Hon Industries	3.3	.07	2.9
Albany, NY	R. Neal & Son, Inc.	3.0	.06	2.5
Auburn, ME	Triangle Pacific Cabinet	2.9	.06	2.5
Kirkland, WA	Haroldson Industries, Inc.	2.8	.06	2.5
Council Bluff, IA	General Wood Works Co.	2.8	.06	2.5
Hutchinson, MN	Harris Pine Mills, Inc.	2.6	.05	2.1
Fergus Falls, MN	Lake Region Rehabilitation Ind.	2.4	.05	2.1
Emmett, ID	Creative Forest Products	2.4	.05	2.1
St. Paul, MN	United States Bedding Co.	2.3	.05	2.1
Bayport, MN	St. Croix Mfg. Co., Inc. (Branch)	2.3	.05	2.1
Kent, WA	Lunstead Designs, Inc.	2.2	.05	2.1
Seattle, WA	Blaser Die Casting	2.1	.04	1.7
Sioux Falls, SD	Starmark	2.0	.04	1.7
Forest Grove, OR	Marbles Cabinet Shop	2.0	.04	1.7
Valley City, ND	Arkota Industries	1.4	.03	1.2