

REPT4D
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :606-LOS ANGELES

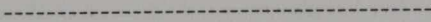
004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

AEROSPACE

- UPDATE OVERVIEW OF CDN COMPANY ACTIVITIES
- INCREASED POST & PRIME AWARENESS OF CDN ACTIVITIES
- INCREASE LIAISON WITH LOCAL CHAMBERS
- IMPROVE STATISTICS BANK
- ENCOURAGE CANADIANS TO USE MORE LOCAL REPS
- IMPROVE CAPTURE RATIO



TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----
- QUARTER: 4 -----