## International Business

## Opportunities centre

he International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities — for a wider selection, visit the Web site at www.iboc.gc.ca/webleads/webleads.asp

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown Corporation is located at 50 O'Connor Street, Suite 1100, Ottawa, ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

CROATIA — Laboratory Equipment for Milk Reference Laboratory — Croatia has received a loan from the International Bank for Reconstruction and Development towards the cost of the Farmer Support Services Project. It is intended that part of the proceeds of this loan be applied to eligible payments under the contract for procure-

ment of laboratory equipment (for milk reference laboratory). The Ministry of Agriculture and Forestry invites sealed bids from eligible bidders for the supply of laboratory equipment in five lots: Lot 1: Vertical autoclave, analytical balance, precision balance, ultra-pure water purification system, general glassware washing machine; Lot 2: Laboratory research microscope: Lot 3: Apparatus for milk and milk products analysis, apparatus for bacteria counting in milk, nearinfrared reflectance analyzer; Lot 4: Viscosimeter for rheological measurements: Lot 5: Scanning UV/VIS spectrometer, HPLC system (for food analysis), gas chromatograph, Macro Kieldahl system, high-temperature microwave muffle furnace. Bidders may bid for one or more lots, but the bid for each lot must be complete and separate. Cost of bid documents: US\$150. Closing date: April 18, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfaitmaeci.gc.ca quoting case no.010212-00507. For details: www.iboc.gc.ca/ webleads.asp?id=1775en (Notice received from the Canadian Embassy

THAILAND — Development of Integrated Registration Information System and IT Services — The Electricity Generating Authority of Thailand is

in Zagreb, Croatia.)

inviting bids for the supply of 1,250 tons of aluminum ingots for electrical conductor for the 500 kV Pluak Daeng-Nong Chok Junction Transmission Line under the 500 kV Transmission System Project for Independent Power Producers. Cost of bid documents (available till April 25, 2001): US\$90. Closing date: May 10, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc. ca quoting case no. 010202-00399. For details: www.iboc.gc.ca/webleads.asp?id= 1716en (Notice received from the Canadian Embassy in Bangkok, Thailand.)

INDIA — C.N.C. Turning Centre — Under global tender no. G-47/2001 - COFMOW/G, section no. 206/2001, the Indian Railways, Central Organisation for Modernisation of Workshops, on behalf of the President of India, invites bids from experienced manufacturers

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As Team Canada Inc's Sourcing Centre, the International Business Opportunities Centre (IBOC) matches business opportunities from around the world with the business interests of Canadian exporters, particularly small and medium-sized enterprises. IBOC offers a value-added service to trade commissioners by directly contacting Canadian companies about foreign trade leads.

To pursue our international trade leads, check out our Web site at www.iboc.gc.ca (particularly our E-Leads® and Web-Leads®).

