

## SPECIAL MONTREAL NEWS.

**T**RADE in fancy goods, fishing tackle, etc., has been fair, but especially in the latter, all the houses which handle this line of sporting stock agreeing that the demand this year has been fully up to that of last if not in excess of it. Anticipations for the fall trade were moderate, and up to the present the realization of them has been better than the expectations were. In novelties, as we have stated in previous letters, celluloid goods are maintaining as prominent a place as they did last season. Mechanical and electrical toys promise to be as good lines as they were last year, but many novelties are promised. In books and stationery business has not been specially brisk, the only feature in the book trade being that the demand for school books is commencing to pick up. This, however, is to be expected always toward the end of August, and cannot be considered an unusual feature. In wall paper, trade has been fully equal to that of last season.

Colin McArthur & Co. report that the demand for ingrain is keeping up with last month. This description of wall paper seems to be one of the best selling lines this season. The above firm's parlor papers, flitters, etc., are a very large assortment to select from.

In the course of four weeks or so the big warehouse of H. A. Nelson & Sons, next the Board of Trade on St. Peter street, will begin to present the usual appearance that characterized it prior to the holidays. The Messrs. Nelson make a specialty of supplying the holiday demand, and Fred. Nelson, the head of the Montreal house, says that their assortment this fall will, if anything, surpass their previous efforts.

Ingrains and flitter effects are a special feature in the very extensive assortment of wall papers shown by Watson, Foster & Co. this season. Reference has already been made in detail in this paper to the very handsome goods shown by this firm, and they have the satisfaction of placing fully as large a quantity of goods as they did last season to date.

This city has had several visits from representatives of the American wall paper trust. They had a very entertaining one here a short time ago, who made a lengthened stay in his efforts to place orders. It is claimed that in some lines he met with a certain measure of success, but that taken on the whole the results of his efforts were not all that fancy would wish for.

The estate of G. W. Clarke, the difficulties in connection with which BOOKS AND NOTIONS has already informed the trade, has paid a first and final dividend of 16½ cents on the dollar. The stock, sold at 42 cents, realized \$8,368, and other receipts brought the total up to \$8,790. After deducting privileged claims and disbursements

there remains \$4,202 to be divided among unsecured creditors.

J. B. Rolland & Sons, the agents for the Rolland Paper Co., report that the stationery business, in line with other branches of the paper business, has been rather under the average this year. Their turnover, however, has been about up to that of last year, for they managed to strike some good things which pulled them up to the average.

## THE LATE W. W. COPP.

**I**T was a memorable gathering at the funeral of the late W. W. Copp, President of the Copp, Clark Co. His fifty-two years in the book trade has made him well-known to the oldest members of the trade, and they gathered to do his memory such honor as his life and friendship had merited. Among the oldest members of the trade present were Richard Brown, President of the Brown Bros., who worked along with Mr. Copp in a retail store on King street, Toronto, in 1854, and who has been one of his close friends ever since; Mr. Bain, founder of the business of James Bain & Son; Mr. Irving, President of the Toronto News Co., who was also at one time in the retail book business on King street; John F. Ellis; John R. Barber; John Young; Dr. Briggs; Mr. Corson, of the Markham Economist, an old customer; H. O'Hara, once a leading Bowmanville book dealer; Mr. Hutchison, and Mr. Lee. Mr. Berkinshaw; D. A. Rose; Mr. Gundy, and other younger members of the trade were also present.

Mr. Copp's death was not unexpected. For some time he had been in very feeble health, and he knew that his earthly pilgrimage was over. He passed away as calmly and serenely as he had lived—a man who left behind him only pleasant memories and no enemies. His watchword in life had been, "Business Integrity before Business Success," and by his integrity he secured the success which he considered only secondary.

In July, 1842, Mr. Copp, a lad of sixteen, entered the employ of the late Hugh Scobie, of King street, Toronto, and remained with him until his death in 1853. Mr. Maclear bought the stock, and Mr. Copp and Mr. Chewett became partners with him. In 1862 the late Mr. Clark entered the firm, and as Mr. Maclear had retired, the style was changed to W. C. Chewett & Co. In 1865 Copp, Clark & Co. succeeded this firm in the retail business, but sold it out in 1873, and began the wholesale business. In December, 1885, the Copp, Clark Company, limited, was formed, Mr. Copp, Mr. Clark and Mr. Fuller being three members.

Death has removed these three men from the company, Mr. Clark dying about two years ago, and Mr. Fuller about seven months since. Mr. Copp's decease last week removes the only remaining member of the original firm. All three men were

capable and enterprising business men, who built up for themselves a great trade and an honorable reputation. The trade has lost three men who contributed much to its worth, and whose places it will be difficult to fill.

## ELECTRIC WIRE TUBES.

Wood pulp is agitated with water and rolled on a tube. After the pulp is wound to a sufficient thickness around the tube, and the extra amount of water drains away, it is placed on end and the interior mold is withdrawn, leaving the wood pulp tube, which is held on suitable supports and dried until the water is evaporated. The further process consists of dipping it into a very hot solution of asphaltum and other materials, which penetrate the whole substance. The ends are then squared up, and the threads cut, or taper finish is made in the usual manner of wrought iron pipe.

This material, when finished, possesses high electrical resistance, rendering it suitable for underground conduits for electric wires. As a non-conductor it is free from being impaired by electrolytic action from earth return currents, which have become such a serious factor in impairing the water and gas pipes in cities where the street tram cars are propelled by electric motors using earth return circuits. Its resistance to acids and alkalis fits it for use in chemical works. As a non-absorbent of water it is free from any difficulties due to expansion and contraction. The bursting strength of the tube is said to be from 150 pounds to 250 pounds per square inch, according to the size. It can stand a temperature of 150 degrees.

## AN INVITATION.

W. H. Bleasdel & Co. invite fancy goods buyers to visit their warehouse, 74 York street, Toronto, during the Exhibition and see the splendid display of novelties and holiday goods of all descriptions. They have made an unusual effort this year to secure a full and complete assortment of the season's novelties, and they await dealers' decisions.

Three of the original articles in the August Review of Reviews were devoted to Canadian topics. A sketch of the Hon. Wilfrid Laurier, the leader of the Canadian Liberal party, was contributed by William B. Wallace; "Canada's Political Conditions" was described by the Hon. J. W. Longley, Attorney-General of Nova Scotia, while the editor of the magazine, Dr. Albert Shaw, wrote on "Toronto as a Municipal Object Lesson." Each of these articles was full of information about affairs in Canada, whose politics and government are subjects as to which education in "the States" has been sadly neglected.