

clerk and he will get up your annual work and send out your circulars and see the thing is boomed from beginning to end. And so Mr. Creelman was so instructed and he had to obey. I waded into the Fruit Growers' Association and as soon as we began to do something we went back to the government and said we want some money and the department said, we are willing to give it to you. As long as they apparently were not doing anything, when they asked for more money, the department would say what are you doing with the five hundred or thousand dollars you got? Well, we are doing just like we always did. What do you want any more for? Well, we are going to do more. Mr. Dryden's policy is, don't tell me what you are going to do, go and do it, even if you run in debt, and I will help you out. Go ahead, do what you think ought to be done in this Association and let us see if you can carry out what you are doing. And now the question is how much we will take and how much we will get. We have held three hundred orchard meetings this year right out in the orchard; started early in the spring with pruning and spraying fruit and so on; had practical men out there and said, Now let us see you do these things, and the farmers went around with the instructors from one orchard to the other. If you do that in the Bee-Keepers' Association I believe you can come down to the department and get anything you want but you can't until you start.

I don't know why the bee-keepers should not come along and take a part without in the slightest extent minimizing themselves. It seems to me you would get as much glory as there was going, and at the same time get the benefit of the other organization. This may not be practical

for this assembly, it is for you gentlemen to decide. Mr. Dryden will never coerce any association into taking progressive measures. He tries as far as possible to express his view to the people and then if they like to fall into line the department is willing to give all the assistance it can but it must come from you gentlemen direct. (Applause.)

### Do We Need a Honey Exchange?

By Morley Pettit in The Farmers' Advocate.

So many good ideas have been advanced of late with reference to co-operation and organization of honey-producers, that one is at a loss to know just what to say on the subject. The time seems to be ripe to do something towards the better marketing of our product, and it will not be out of order to consider carefully the conditions with which we have to deal.

In the first place, while it is growing rapidly, the industry is still in its infancy, and, although following the tendency of the age toward specialization, it is by many conducted as a side issue; consequently, the bees and honey do not receive their proper share of attention. If the six or eight hives happen to produce more than enough for family use, the balance apt to be looked upon as so much clear gain, and turned over to the grocer at his own price. The latter, having bought at a low figure, can accommodate his customers by selling cheap. In other words, the small producer thoughtlessly sets the retail price low at the beginning of the season. He does not lose much on

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