WANTED-TWO CITY SALESMEN

field & Beer, Ward street.

THAN IN ANY OTHER PAPER IN EASTERN CANADA

One Cent a Word Single Insertion; Discount of 331-3 Per Cent. on Advts. Running One Week or More, If Paid in Advance -- Minimum Charge 25 Cts.

WANTED AT ONCE—GIRL FOR general care of office, Apply Dr. J. D. Maher, 527 Main street.

MANTED AT ONCE—GIRL FOR standard in general care of office, Apply Dr. J. D. Maher, 527 Main street.

MANTED AT ONCE—GIRL FOR standard in general care of office, Apply Dr. J. D. Standard in

WOMAN FOR HOUSECLEANING two mornings per week. Apply 194 Queen street, left hand bell. t.f. WANTED—GIRL FOR GENERAL Housework. Apply Mrs. Clinch, 169 Princess street. 56671—8—24 WOMAN OR GIRL TO GO TO Maine, family of two. Good home for right party. Call at 100 Wright street,

WANTED-AT ONCE, TWO CHAMber Girls. Apply evenings, Imperial Hotel, King Square. 56642—3—21 WANTED-GOOD GENERAL GIRL. Mrs. H. C. Wetmore, 31 Dorchester 56631—8—24 street. WANTED-COOK, PARKS CON-

WANTED-A GENERAL MAID. AP-ply at 164 Leinster. 56596-3-28 WANTED-WOMAN TO DO SCRUB-GIRL WANTED TO DO GENERAL housework and to go home nights, Dorchester street. 56547—8—22

WANTED - CHAMBER MAID -Park Hotel. CHAMBERMAID WANTED, WITH good reference. Phone Main 1020.

GIRL WANTED FOR GENERAL Housework. Apply 191/2 Garden. 56552-3-22 WANTED-A GOOD GENERAL Maid, one who understands cooking, no washing. Highest wages paid. Apply Mrs. T. E. G. Armstrong, Rothesay.

WANTED - YOUNG GIRL APPLY WANTED-ELDERLY LADY FOR

Housekeeper, two in family. Adress K. A., care Times. 56520—3—22 GIRL, TO GO HOME NIGHTS .-Mrs. Jones, 99 St. James. 56516-3-22

WANTED-GIRL FOR GENERAL house work, sleep at home if preferred. Mrs. F. Fishman, 45 St. Paul St. 56499—8—21 WANTED-GIRL FOR GENERAL usework, 74 Summer street. 56418—3—20

WANTED-DINING ROOM GIRL. H. V. Curry, 20 St. John street, West 56454—3—19 WANTED-CAPABLE GIRL FOR general household work. Apply 1 F. W. Blizard, 36 Orange street. 56375—3—19

HOUSEKEEPER WANTED, REFINed middle aged woman for housekeeper in family of three. Apply Box 305, Sussex, N.B. 3-20

GENERAL GIRL WANTED. AP-ply General Public Hospital. WANTED-COOK AND GENERAL girl. Apply Woman's Exchange, 158
Union. T.F.

WANTED-FEMALE HELP WANTED-EXPERIENCED DRESS-

WANTED—EXPERIENCED DIESES-inaker for Ladies' Cloak and Suit De-partment. One who understands fitting and altering suit and coats. Apply at Wilcox's, corner Charlotte and Union. T.f. WANTED-EXPERIENCED HANDS in several departments. Learners wanted, steady employment and excellent opportunity for young women and girls. Cornwall & York Mills Co., Ltd., St. John, N. B. s.n.a—T.f.

st. John, N. B. GIRLS WANTED-APPLY T. H. Estabrooks Co., Ltd. 56506-3-21

WANTED-SKIRT MAKERS AND Finishers, 54 Union street. 56427—3—20

OVER \$2 DAILY EASILY EARNED at home on Auto-Knitters making war socks, experience unnecessary, dis-tance inmaterial. Enclose three cent stamps today for contract form. Dept. 7C, Auto-Knitter Co., College street, To-WANTED AT ONCE-FIRST CLASS coatmaker. Highest wages. J. E. Danaher, 258 Main street. 56385—3—19 WANTED-PANT MAKER. A. GIL-

WANTED-MALE HELP

WANTED-BOY TO DRIVE DE-

WANTED-ORDERLY, ST. JOHN County Hospital, East St. John. 56595-3-28

WANTED-GROCERY CLERK AND teamster. Two Barkers, 100 Princess.

BARBER WANTED—AT ONCE, 1ST class, sober barber. Best pay. Apply H. B. Lambert, St. Regis Barber Shop, Amberst. 56672—3—28 CONSTABLES WANTED FOR THE CONSTABLES WANTED FOR THE
Canadian Pacific Railway Co., age not
to exceed 85 years, height not less than
5 ft. 10 inches, and must produce references for the last three years. Candidates to call personally at the C. P. R.
Police Office, West St. John, Monday
and Tuesday, 19th and 20th inst.
56630—3—18

BOYS WANTED-APPLY T. S. Simms & Company, Fairvile. BOY WANTED - E. CLINTON Brown, druggist, corner Union and Waterloo streets 56050 2 26

Maher, 527 Main street.

Manter, 527 Main street.

WANTED AT ONCE, CAPABLE general girl. Apply to Mrs. F. H. Neve, 185 Rodney street, West St. John 56602-8-20.

WANTED AT ONCE, CAPABLE general girl. Apply to Mrs. F. H. Neve, 185 Rodney street, West St. John 56602-8-20.

WANTED BOOKKEEPER, WITH 56590-3-23

WANTED BOOKKEEPER, WITH 56528-3-19

WANTED BOOKKEEPER, WITH 56528-3-19

WANTED NORTH END BOY WANTED—NORTH END BOY with about one year's experience in shoe business. Address Shoes, 370 McAvity's Warehouse, Water 56602-3-21

Times.

WANTED—NORTH END BOY WANTED—APPLY G. Lawson, McAvity's Warehouse, Water 56610-3-21

WANTED—NORTH END BOY WANTED—APPLY G. Lawson, McAvity's Warehouse, Water 56602-3-21

Times.

WANTED — AN EXPERIENCED MEN WANTED TO WORK IN Automobile Washer. Apply Foreman, Princess Garage, 108-114 Princess street. 56559—3—20

WANTED — AN EXPERIENCED MEN WANTED TO WORK IN Quarry. Apply The Provincial Lime Maritime Nail, Ft. Portland. 56539—3—22

WANTED — APPLY WANTED—STABLEMAN. APPLY J. Glynn, 12 Dorchester street. 56421—3—20

WANTED—TWO CITY SALESMEN for Ford Cars. Apply Nova Sales Company, Limited, 101 Germain street.

OFFICE BOY WANTED—SCHOfield & Beer, Ward street.

OFFICE BOY WANTED—SCHOfield & Beer, Ward street.

OFFICE BOY WANTED—SCHOfield & Beer, Ward street.

OFFICE BOY WANTED—ADOUT Interest of the right man. Apply 78 once to Mr. Kerr.

OFFICE BOY WANTED—ADOUT Interest of the right man. Apply 78 once to Mr. Kerr.

OFFICE BOY WANTED—ADOUT INTEREST OF TABLES AND ADOUT INTEREST OF TABLES AND

think will appeal to your good business judgment. Read this advertisement and decide for yourself. The Ford Tractor

THAT enormous profits will be paid on this investment, we honestly believe. This is an opportunity for

threatens to pay greater profits to stochholder than the automobile industry has paid. This is an offer of common stock of The Ford Tractor Company, Inc., at \$5.50 a share (par value \$10), an investment which we

you to become a shareholder in one of the established leaders in a new American industry that seriously

WHAT IT IS AND WHAT IT DOES

THE FORD FARM TRACTOR is a practical application of motor power to the every day work of the farmer. Wherever there is a pull or a haul, or wherever required to operate belt driven machinery, the Ford Tractor will do it.

capacity is eight horsepower on the drawbar and horsepower on the belt. Its weight is approximately 4,100 lbs., being ample to give it adequate traction, and its power is great enough to meet the demands of the average farm work, while its price, \$495, f.o.b. factory, is within the reach of the average farmer. Low price and ecourty of operation are two important in-

The Ford Farm Tractor gives to the farmer a real power plant that can be used on any part of the farm and moved from place to place under its own power.

The Ford Tractor pulls plows, discs, harrows, motors, binders, seeders, manure spreaders, drags, wagons and small road graders. It operates ensilage cutters and silo fillers, feed grinders, water pumps, circular saws and other belt driven machines used on the farm. Al-most every farmer who buys a Ford finds some new

way that is convenient and economical to him The Ford Tractor performs all classes of practical farm work. It is believed that every farmer farming forty acres or more can use this tractor with great econhim to do his farm work better, quicker, and cheaper than he could do it with horses.

To realize the possibilities of this investment, just consider that there are 6,000,000 farmers in the United States. Think of the possibilities of providing these farmers with a practical motor driven power plant especially designed to lighten their work, to save labor, to save horses, to save money, to enable them to do their

The Ford Tractor Company, of Minneapolis, Minn., is engaged exclusively in the manufacture of THE FORD FARM TRACTOR, and has no connection whatever with the Ford Motor Company, of Detroit, or with any other automobile or tractor con-

work better and, above all, to help them do their sea-

WANTED AT ONCE—A SMART WANTED—A GOOD STRONG BOY young man about fifteen or sixteen vears of age, to learn the gents' furnish once to Mr. Kerr. 56537—8—19

WANTED AT ONCE—A SMART WANTED—A GOOD STRONG BOY wages to the right man. Apply 78

Brittain street. 56408—3—20

BELL BOY WANTED — APLY Dufferin Hotel. 56528—3—19

The Ford Tractor is not a reconstructed automobile, nor is it constructed from automobile designs. It is designed and built distinctively as a farm tractor containing only such principles of construction as are advantageous for farm tractor work. It is design strength, power and durability-the essentials of rough

The Ford Farm Tractor is not a new or untried invention. The advantages of the Ford Farm Tractor had been proven effectively before this offering of stock was made. About twenty months ago The Ford Tractor Company, Inc., began putting out these tractors in a commercial way. The first Ford Tractor is still in satisfy story was

Hundreds of Ford Tractors have been distributed throughout thirty-seven states and several foreign countries and, as a result of the success of these farm tractors in general use in the hands of practical farmers, The r'ord Tractor Company, Inc., now has in hand orders for thousands of Ford Tractors, sufficient to keep the factory working night and day.

The Farm Tractor Industry

with farm work in the United States. It takes five acres of crops to feed each horse. About one-fifth of, the produce of the American farms is paid to the farm horse for his work. The average horse works only four

"easier, better and do more of it." In the rush seasoh it can work night and day. It is more powerful than the horse, can plow deeper, can work in hot weather as well as cold, can do practically anything that a horse can do and many things which a horse cannot dosuch as driving belt driven machinery, for example.

The farm tractor is an instrument of peace. It is a facility of the most peaceful of all industries—farming. The farm tractor industry is distinctively a peace industry, yet the war with its terrible demands fo and horses has made the introduction of the farm tractor even more an urgent necessity. England wants 2,000 American-made tractors right

now-and can't get them. France has appropriated 30,-000,000 francs for farm tractor machinery to rehabilitate the devastated and neglected fields. Every step made by this country toward greater military preparedness will hasten the demand for farm tractors to replace men and horses called into service, and yet this is fundaThe Automobile, the great trade journal devoted to the industry the name of which it bears, says

"It is estimated that we will need in the next few years nearly 1,000,000 tractors. Various estimates have been made as to how many tractors will be needed in this country. The figure has been placed at 1,500,000, but it is just about as sensible to make that estimate as an estimate made ten years ago on the number of automobiles that could be sold would have been sensible. There are 6,000,000 farms in the country, and naturally everybody looks forward to the day when every farmer will have a tractor. We also look forward to the day when some farmers may have two, or perhaps three, tractors. The entire possibilities are so great and the future so uncertain that it is impossible to estimate what even the home demand will require. Then there is the foreign field which has big things in store. The American farms must be powerized and the farms in foreign lands will also have to be tractorized."

Commenting on the great farm tractor demonstra-tions that were held last Fall throughout the West and were attended by a half million interested American

farmers, The Literary Digest says: "It is believed that these events have brought the of the motor car, and have hastened a revolutionary

The Wall Street Journal says "there are in the United States alone 2,700,000 farms on which the present models of tractors can be economically used." Figuring only one tractor to each of these farms, and disregarding the remainder of the 6,000,000 farms in this country, this would make use for as many farm tractors as there are now automobiles in use in this country.

The farm tractor industry, therefore, promises to equal, if not exceed, the profits made by the automobile industry and to do it in less time. Automobile profits are now running at the rate of about \$300,000,000 per annum, of which about \$75,000,000 per annum is be paid in dividends. Probably no other industry has paid its stockholders such large profits in dividends. who invested in the early stages of the automobile in-dustry made tremendous profits, in some instances ranging from 100 per cent to 1,000 per cent per annum. You now have an opportunity to get into the farm tractor industry at the same ideal stage for investment.

We are offering you an opportunity to become a shareholder in one of the leading established, producing companies in this new industry, The Ford Tractor Company, Inc., known the world over as the manufacturer

Organization and Estimate of Profits

tractor through the pioneering stage, have established the foundations of an industry which will outstrip that

incorporated under the laws of Delaware, with a capital stock of \$10,000,000, divided into 100,000 shares of 7 per cent preferred stack and 900,000 shares of common stock. Each share has a par value of \$10 and is fully paid and

W. BAER EWING, President and General Manager. HON, CHARLES B. ELLIOTT, Vice-Preisdent, for merly Supreme Court Justice of the Philippines under President Taft; also formerly Judge of the Supreme Court of the State of Minnesota.

M. R. JOHNSTON, Secretary-Treasurer, formerly JAS. H. MEIER, Director, Cashier and Director of the

Smith Land Company, Minneapolis.

Merchants' and Manufacturers' Bank, Minneapolis. JOHN L. SMITH, Director, President of the John I

R. A. JACOBSON, Director, Railroad Contractor, Minneapolis.

The Ford Tractor Company, Inc., is equipped with a complete mechanical, office, advertising and sales organization. The sales organization includes upwards of 200 agents and dealers in various sections of the United States. These agents keep on hand, or at a neighboring tarm, one or more Ford Tractors which they exhibit or

This selling organization is one of the best of its kind in the country and is a big factor in the future development of this company. Present dealers are already selling more Ford-Tractors than the company can produce, and thousands of applications from prospective dealers and prospective purchasers have flooded the office of the company within the past few weeks.

These inquiries have been received from every section of the United States and from numerous foreign countries. A nnumber of Ford Tractors have already been shipped to several foreign countries and a contract has recently been closed with a representative French concern for an initial order of fifty Ford Trac-tors. Every effort is being made to develop both the export and the United States trade with a view to making The Ford Tractor Company, Inc., the leading neapolis, Minn., which is the centre of the greatest farm tractor development in the world. The Ford now occupies a new factory building which it holds under a favorable lease, with provisions for enlarging as fast as required. The capacity of the present plant is placed twenty tractors per day. Every effort is being made to increase the output to capacity and to increase the capacity as rapidly as it is possible to secure parts and materials to meet the large and growing demand for

Official estimates indicate that on a production of 25,000 tractors per annum, the company should earn a net profit of \$3,000,000 per year. This would mean an earning of approximately 331-3 per cent on the total issue of common stock at its full par value. To those who buy the stock under our present offer at \$5.50 per share (par value \$10 per share) this would mean a profit on the investment equivalent to approximately 60 per cent per annum. On the same basis, a production of 100,000 Ford Tractors would mean an earning of over 130 per cent per annum on par, or approximately 240 per cent on the investment at the present price of the

How You Can Share in the Profits

tor Company, Inc., by investing in the stock now at \$5.50 per share (par value \$10 per share.) We unhesttatingly advise investment in this stock. We endorse the company as being worthy of your entire confidence, and believe sincerely that this company will make enormous profits for all who secure their stock at the present low quotation.

INFORMATION COUPON

341-347 Fifth Ave., New York, N. Y.

Please send me free and without obli-

gation of any kind your "Market Letter on Motor Stocks"; also "The Story of the

Farm Tractor" and complete information about investment in The Ford Tractor

WM. J. WILSON & CO., Inc.,

Company, Inc.

Company, Ins., has already accomplished; on the fact that the Ford Tractor has been proven in the hands of hundreds of farmers; on the fact that the Ford Tractor is known the world over as the lowest priced tractor for general farm use; on the fact that the management is composed of men of known business ability and integrity who have been identified with the farm tracter business since its early days, and on our knowledge of

the tremendous field which exists for a practical farm tractor of this type, we advise our clients to go the limit on this stock, believing that it will undoubtedly pay very large profits within a short time.

The quotation on this stock will positively advance very soon. Our offer of stock at \$5.50 per share is limited and it is subject to withdrawal without notice. It is absolutely necessary, therefore, for you to act on this offer immediately.

Mail One of These Coupons—Now

If you desire further particulars fill out the information coupon and mail it to us at once. We believe, however, that the facts presented above contain all the information that you will require on which to base your judgment, and we advise you to use the subscription coupon with remittance for as much stock as you desire. Mail one of these coupons—NOW.

Wm. J. Wilson & Company, Inc. DEALERS IN STOCKS AND BONDS New York City 341-347 Fifth Avenue

SUBSCRIPTION COUPON

WM. J. WILSON & CO., Inc., 341-347 Fifth Ave., New York, N. Y. I enclose herewith \$..... in

payment for shares of the common stock of The Ford Tractor Company, Inc., at \$5.50 per share (par value \$10.00), fully paid and non-assessable.

Name

Men's **Standard** Clothing

If clothes were stamped like gold, 20th Century Brand Fine Tailored Clothing would be etched - "22-karat." When you've said "20th Century" there is nothing left to say.

Spring Suits and Overcoats in the leading styles,

\$20 to \$32.

Other makes from \$12.50 finished to your measure at short

Gilmour's 68 King St.

Quotations furnished by private wire of J. M. Robinson & Sons, St. John, N.B.

Am Zinc 87 Am Car and Fdry .. 66 Am Locomotive....71 Am Beet Sugar91 Am Locomotive. 71 71½ 71

Am Beet Sugar 91

American Can 46% 46½ 46¼

Am Smelters 105% 106 105¾

Am Tel & Tel 127½ 127½

Am Woollens 49½ 50 50

Anaconda Mining 84% 84¼ 84¾

At, T and S Fe 102½ 102¾ 102¾

Brooklyn R T 66%

Balt and Ohio 75%

Baldwin Loco 53 53½ 53½

Butte & Superior 46% 46¾ 46%

New Beth Steel 183 183½

Chino Copper 58% 59½ 59½

Chic & West 118% 113% 113%

Ches & Ohio 58¼ 58¾ 58¾ Can Fac Ry ... 92%
Cent Leather ... 92%
Crucible Steel ... 66% 66%
Erie ... 26% 26%
Gen Electric ... 163% 165 Inspiration 60% Intl Mar Com Intl Mar Pfd Cts .. 79% | Inti Mar Fid Cts | 19% | 80% | 11dus Alcohol | 124¼ | 124 | Kennecott Copper | 46½ | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 | 124 Miami 41½ Northern Pacific . . 108¾ National Lead 56 Nevada 95 New Haven 431/2 Pennsylvania .. . 535/8 Pressed Steel Car .. 783/4 Pressed Steel Car 78% 78% 78% 78% Reading 95½ 96 95% Republic I & S 80% 81 81½ St. Paul 82 82 82 82½ Sloss Sheffield 64% 64½ 64½ 64½ South Railway 28 28 29 South Pacific 94½ 94 94 Shattuck Arizona 28% 28% 28% 28% Union Pacific 137% 137 186% U S Steel 111¾ 112½ 112½ U S Steel 111¾ 112½ 112½ U S Rubber 59½ 50% 61% Utah Copper 114 114½ 114% Vir Car Chemical 40½ 41 41 West Union 98 Westing Electric 51 51½ 52

MONTREAL TRANSACTIONS (Up to 12 o'clock today.) (J. M. Robinson & Sons, members Mon-treal Stock Exchange.)

Montreal, March 17. Bank of Montreal—2 at 224. Canada Car—20 at 29, 10 at 281/2. (Continued on page 8, fourth column)

Wiezel's Weekly

Vol. 1, Saturday, March 17-No. 19

SAVE BY

Just a little cash, a little time, and you will actually have saved money by spending it at our sale of Women's Shoes. This busy cash shoe store in the "near" up-town district is gaining new customers every day. Better shoe values than are procurable elsewhere have made this a popular store. You make a big mistake from a wear standpoint if you buy shoes on the strength of their appearance. The hidden parts count for the most in the test of comfort, wear and keep-shape. The average buyers knows less about shoes than about any other article of wear. We are always pleased to explain the different processes of shoe construction and prove wherein our values are better.

MULTEREURA MCASH STORE 243 - 247 Union St.