

8. CONVEYORS

8.1 The Market

The conveyor market has declined in recent years but is expected to grow significantly over coming years as more production and distribution facilities upgrade to the use of conveyors.

High speed sorting is one area of growing demand in high volume industries such as general freight and distribution of manufactured products.

The pallet and package handling conveyor market is estimated to be worth around \$30m p.a. Of this approximately 85% derives from distribution conveyors and 15% for conveyors used in manufacturing operations.

The major suppliers in the PPH conveyor market are:

	Estimated Market Share
Colby (Rapistan)	30%
Logan Fenamec	20%
Sandvik	20%
Dexion	10%
AP Morling Loadmaster Conveyors (formally Mathews)	10%

Other significant suppliers include:

Conveyor Company
E.W. Cox
Lamson Engineering

8.2 Importers

Most of the suppliers of conveyors import a certain percentage of their conveyor components. Components imported are either special requirements not presently manufactured in Australia, or imported components which are cheaper than those manufactured in Australia.