

Yamaha and Abe Kogyo have developed special coating methods to withstand wet weather conditions. They also offer re-coating services. Some importers refinish (mainly repainting) imported wooden doors in Japan.

Provision for these types of services appear to be important to gain acceptance in the Japanese market.

4 TRADE STATUS

Import trade statistics for doors and windows are not listed separately until 1988. These statistics and those for other building materials are presented in Table 21. Total imports in 1988 were nearly 5 million metric tons for a value of ¥ 3 billion.

Table 21
Imports of Doors, Windows and Other Building Materials
1982-1987

<u>Year</u>	<u>Quantity</u> (tonnes)	<u>Value</u> (¥ million)
1982	4 337	2 693
1983	3 603	2 208
1984	3 224	2 202
1985	2 337	1 951
1986	3 464	2 045
1987	4 971	3 097

Source: Ministry of Finance; K. F. International, Inc.

Since 1988, wooden door and window imports have been listed separately. The estimated imports (including door frames) in 1988 appear in Table 22.