

WAREHOUSE LOCATIONS? Manassas, Virginia

COMMENTS?

"Guidelines include service, quality control, and price etc."

WEGMANS FOOD MARKETS
WHOLESALE/DISTRIBUTOR
1500 Brooks Avenue
P.O. Box 844
Rochester, New York 14603

PHONE: 716-328-2550
TELEX: 978392 WEGMANS ROC
CONTACT: Carl Salamone

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated
"significant."

PRESENTLY PURCHASE:

Frozen Fish: None

Frozen Shellfish: Snow Crab Clusters - Blocks; Snow Crab Cocktail Claws ; Snow Crab Meat -
Canned

PURCHASE FROM? U.S.

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Rochester, New York

COMMENTS?

"When we are contacted, we will set guidelines. Must call 72 hours prior to delivery of product."

WESTERN FISH CO., INC.
WHOLESALE/DISTRIBUTOR
2515 Michigan Avenue
Detroit, Michigan 48216

PHONE: 313-237-0080
CONTACT: Mike Davidson,
Purchasing Agent

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$1 - \$3,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - Cello Pack, 10# Layer Pack, Shatter Pack; Flounder - IQF; Ocean Perch -
5# Cello, Shatter Pack; Salmon - IQF; Sole - IQF; Turbot - IQF

Frozen Shellfish: Sea Scallops - Blocks; Lobster Meat - Canned; Snow Crab Clusters - IQF;
Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Chile, U.S., Netherlands, Others

HAVE OWN PRIVATE LABEL? No

WILLING TO TRY PROCESSOR LABEL? Yes

BUY DIRECT? Yes