

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 432-STOCKHOLM

006-ELECTRONICS EQUIP. & SERV
SWEDEN

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PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

INSTRUMENTATION

ASSIST INTRODUCTION OF BOMB DESTRUCTION/DISPOSAL EQUIPMENT TO SWEDEN.

DEMO SYSTEM THIS YEAR SALES IN 87-88.

MONITOR MARKET OPPORTUNITIES FOR MICRONAV/CANADIAN MARCONI ETC. NAVIGATION/LANDING SYSTEMS FOR SMALL AIRPORTS/AIRCRAFT.

IDENTIFICATION OF EXPORT OPPORTUNITIES.

INTRODUCTION OF OPTICAL READING EQUIPMENT/TECHNOLOGY (ESP. FOR MACHINE READABLE PASSPORTS)

INFLUENCE SWEDISH AUTHORITIES TO INTRODUCE TECHNOLOGY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 INTRODUCTION OF OPTICAL READING EQUIPMENT/TECH
(ESPECIALLY FOR MACHINE READABLE PASSPORTS).

MEETING WITH POLICE AUTHORITIES & TENDER EXPECTED IN JAN 88. ASSISTING CDN BIDDER TO PICK SWEDISH PARTNER.

QUARTER: 4 -----